



12TH ANNUAL

***MASSPORT BUSINESS
DIVERSITY SUMMIT***

Capital Programs Department

Luciana Burdi, Chief Infrastructure Officer

"Ita" Maria Itati Moguilner, Deputy Director, Performance Optimization & Excellence

Paula Raczkowski, Manager of Procurement Resources

Contact us:

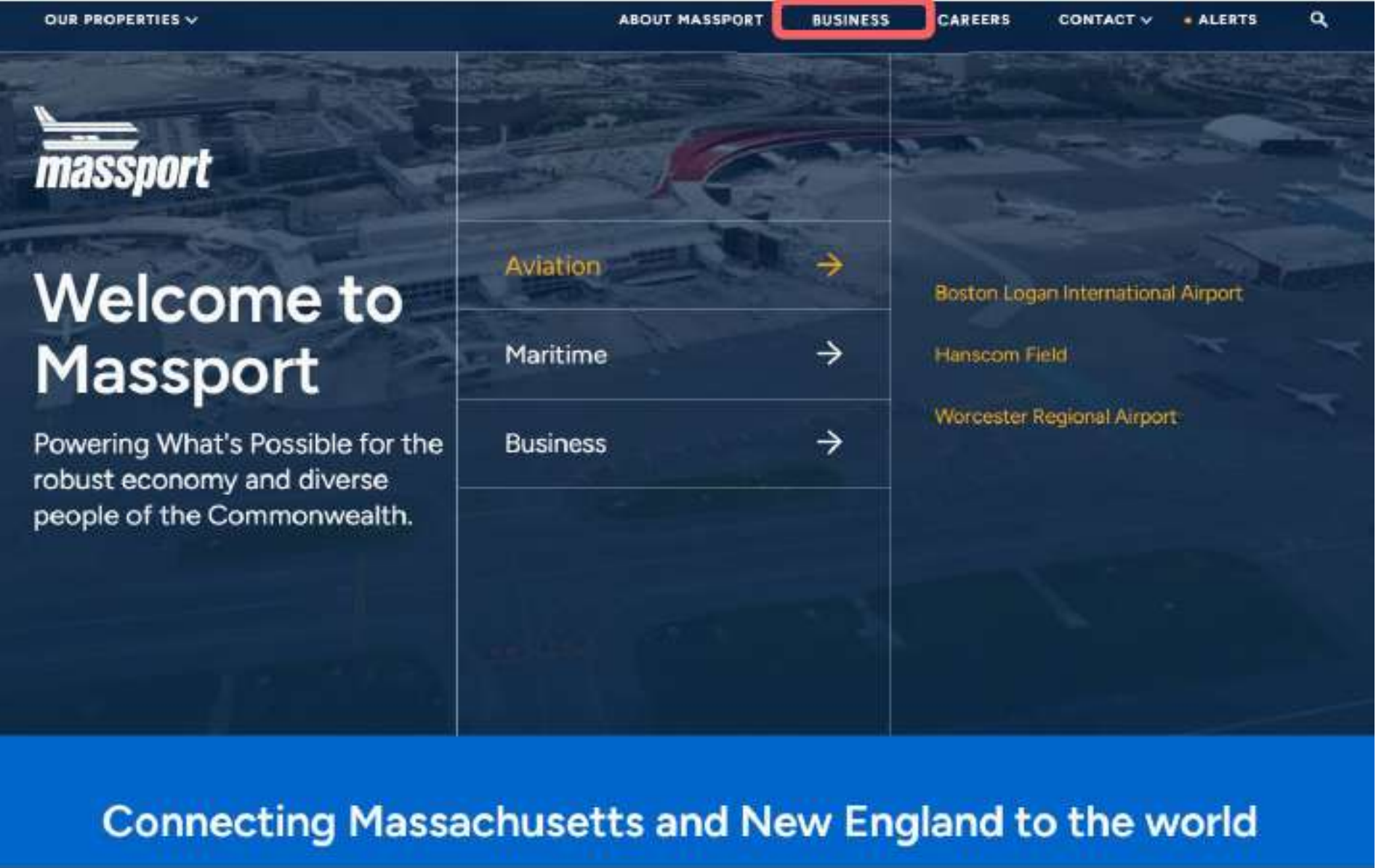
CPbidquestions@massport.com

Scan to email us:

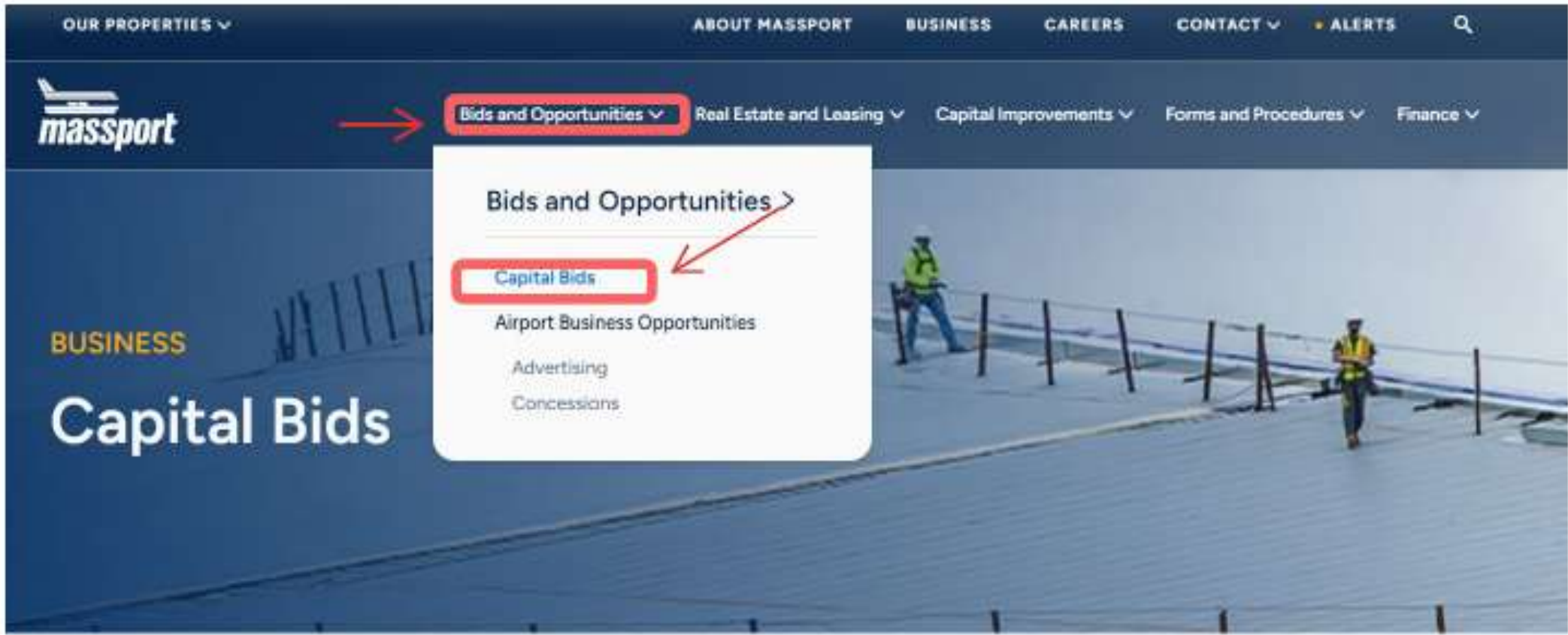


Massport RFP Procurement and RFQ Design Process/Proposer & Bidder Expectations

Capital Programs Department



www.massport.com

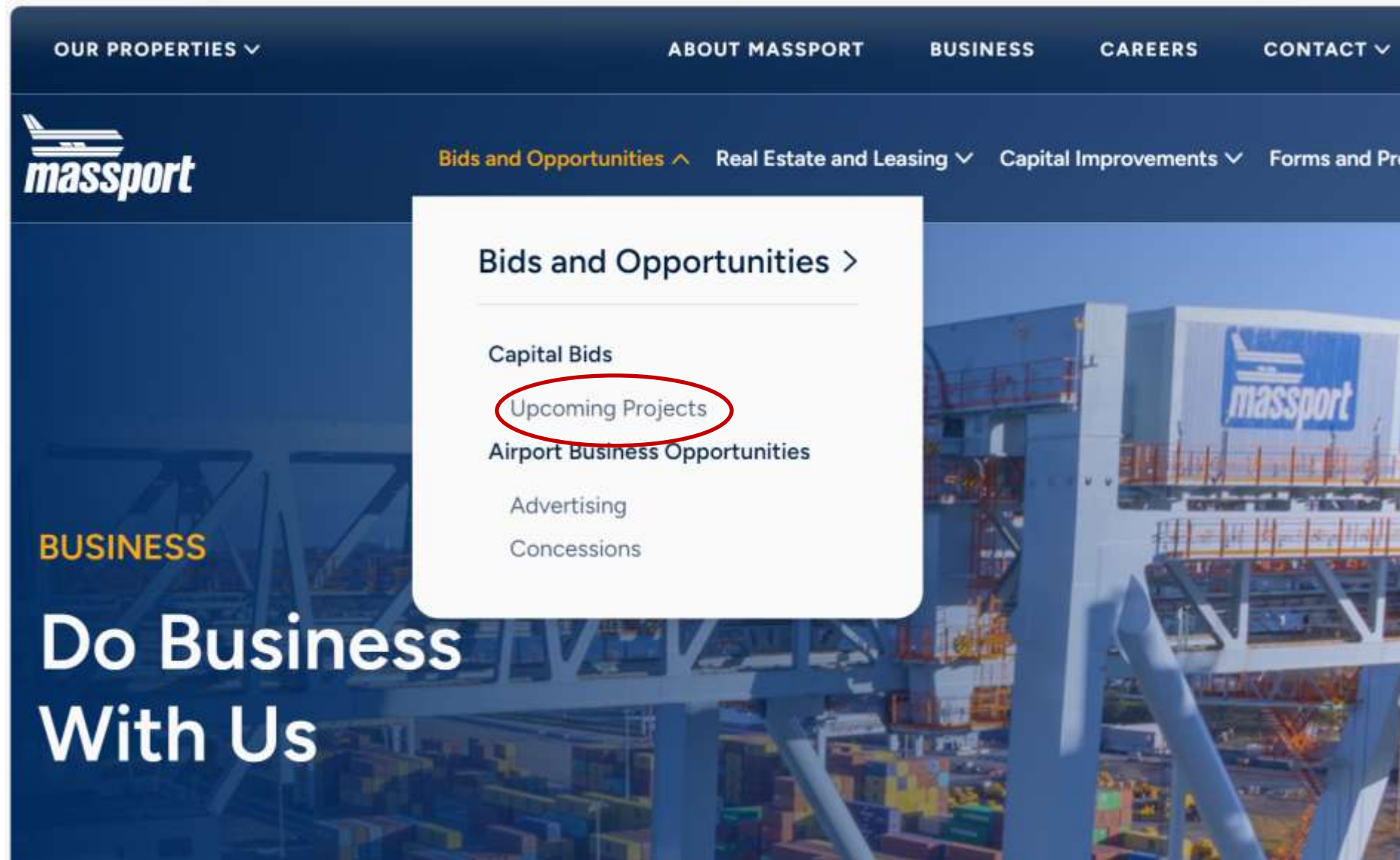


Massport has introduced online bidding

All new bids for C.149 and C.30 projects Consultant Professional Services can be found on the [Massport Bid Express website](#). The construction projects listed below



Capital Programs Department



The screenshot displays the 'CAPITAL BIDS' section of the Massport website. It features a heading 'Upcoming Projects' and a paragraph explaining that active advertised opportunities can be found on the Massport Bid Express website. Below this is a table listing upcoming projects.

See Massport's upcoming design and construction project opportunities across our facilities. Please note: all active advertised opportunities can be found on the [Massport Bid Express website](#).

Please find our upcoming projects below:

PROJECT #	PROJECT TITLE	OPPORTUNITY TYPE	ANTICIPATED ADVERTISING (QUARTER IN CALENDAR YEAR)
L1773	A to B Post Security Connector	Construction Management at Risk	Q3 & Q4 - 2024
AP2419-C1	Emergency Water Repair - Term Contractor (House Doctor)	Construction Services	Q4 - 2024
H296/315	Rehabilitate Taxiway E and Construct Taxiway E5 -Hanscom	Professional Services	Q4 - 2024
L1705	North/South Gate pavement rehabilitation	Construction Services	Q4 - 2024
L1752-C1	Logan Central Garage Structural Improvements	Construction Services	Q4 - 2024
L1798	Taxiway C and D Separation Alternatives Planning Study	Professional Services	Q4 - 2024
L1798	Runway 4R-22L Runway Safety Area Alternatives Planning Study - Logan	Professional Services	Q4 - 2024
L1802	Public Safety Building	Construction Management at Risk	Q4 - 2024

Scan to go to page:



Capital Programs Department

BUSINESS

Capital Bids

Massport has introduced online bidding

All new bids for C.149 and C.30 projects Consultant Professional Services can be found on the [Massport Bid Express website](#). The construction projects listed below under Advertised Contracts that are C.149 or C.30 have already been advertised. No hard copies of the bidding information, Proposal, Plans and Specifications, Addenda, or other material is available. Nor will Massport accept hard copy bids for these projects. Bidding on these projects is completely online.

All bidders need to be registered with Bid Express to submit or respond to Bids. Please refer to the new [Bid Express New Vendor Instructions](#).

[BID EXPRESS NEW VENDOR INSTRUCTIONS](#)



Advertised Contracts

Select An Opportunity Type

PROJECT #	OPPORTUNITY TYPE	PROJECT TITLE	DUE DATE *	ESTIMATE
A433-C2 Bid Express	Construction 149/30	HANSCOM NORTH AIRFIELD HANGAR SOLAR, BEDFORD, MASSACHUSETTS	10/09/2024	\$604,000
L1749-C2 GENERAL Bid Express	Construction 149/30	SECURITY TURNSTILE REPLACEMENT AT PRESCOTT STREET, LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	10/09/2024	\$352,000
L1773	Construction Manager At Risk	11771 - A TO B POST SECURITY CONNECTOR, BOSTON LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	10/03/2024	\$215,000,000
L1749-C2 SUB Bid Express	Construction 149/30	SECURITY TURNSTILE REPLACEMENT AT PRESCOTT STREET, LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	09/25/2024	\$352,000

BUSINESS

Bids and Opportunities

View current bids and opportunities for goods and services and capital improvements at Massport.

To successfully operate and maintain our facilities each day, and to do our jobs, we rely on a dynamic supply chain to provide us with an extensive list of goods, cutting edge technology, and the highest level of professional services from numerous external vendors. Massport utilizes Bid opportunities to source the goods, the technologies, and the services it needs. Bids are also performed on construction projects with our Capital Programs Department.

Bids are accepted in accordance with Massport's procurement policies and procedures, and we encourage women-owned, minority-owned, and small businesses to participate.



Goods and Services Opportunities

These can include equipment purchases, professional services, various parts and supplies, new hardware and software technologies, energy, printing, etc.

[View Open Opportunities](#)



Capital Bids Opportunities

These can include agreements with general contractors, professional services agreements with architectural and engineering firms, and other such capital bid items pertaining to Massport construction projects.

[View Open Opportunities](#)



Capital Bids Professional Services

Requests for professional services pertaining to construction projects may be found below.

[View Open Opportunities](#)



Airport Business Opportunities

Explore opportunities in leasing, operations, advertising, concessions and more at our airports.

[Explore Opportunities](#)

Bid Express

Massport utilizes Bid Express, a secure bidding platform, to advertise opportunities. **There is no charge to register or bid**; simply follow the registration path and select **Pay per solicitation (non-member)**. All of Massport's bid opportunities are free for our vendors to submit bid proposals.

View all open procurement opportunities for goods and services and capital programs, including construction and design projects on Bid Express.

[REGISTER NOW](#)



Scan to go to page:



Capital Programs Department

infotech

Welcome to Infotech® registration

Infotech is the leader in capital services for construction contracting. It only the software you need and get access from any computer, any time.

My Info

First Name
Last Name
Email
Email Confirmation
Time Zone
Password
Password Confirmation
Gender
Answer

My Business

Name
Phone
Address
City
State
Postal Code

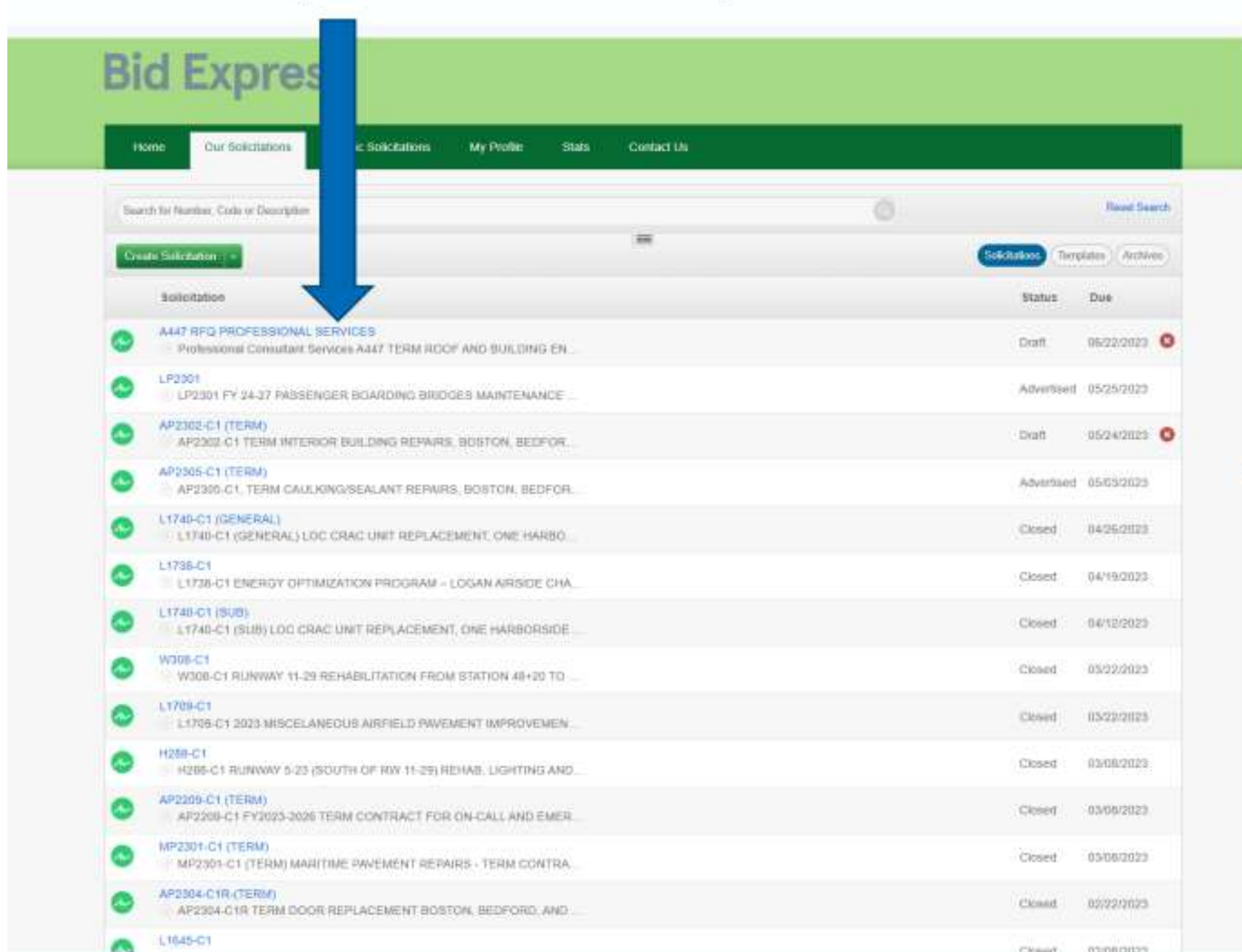
I have read and agree to Privacy Policy, Terms of Use, and EROA Policy, and acknowledge that I understand how Infotech uses any personal information I supply to Infotech, and I approve of these uses.

Keep me updated on the latest Infotech news, product releases and promotional offers.

Register Cancel

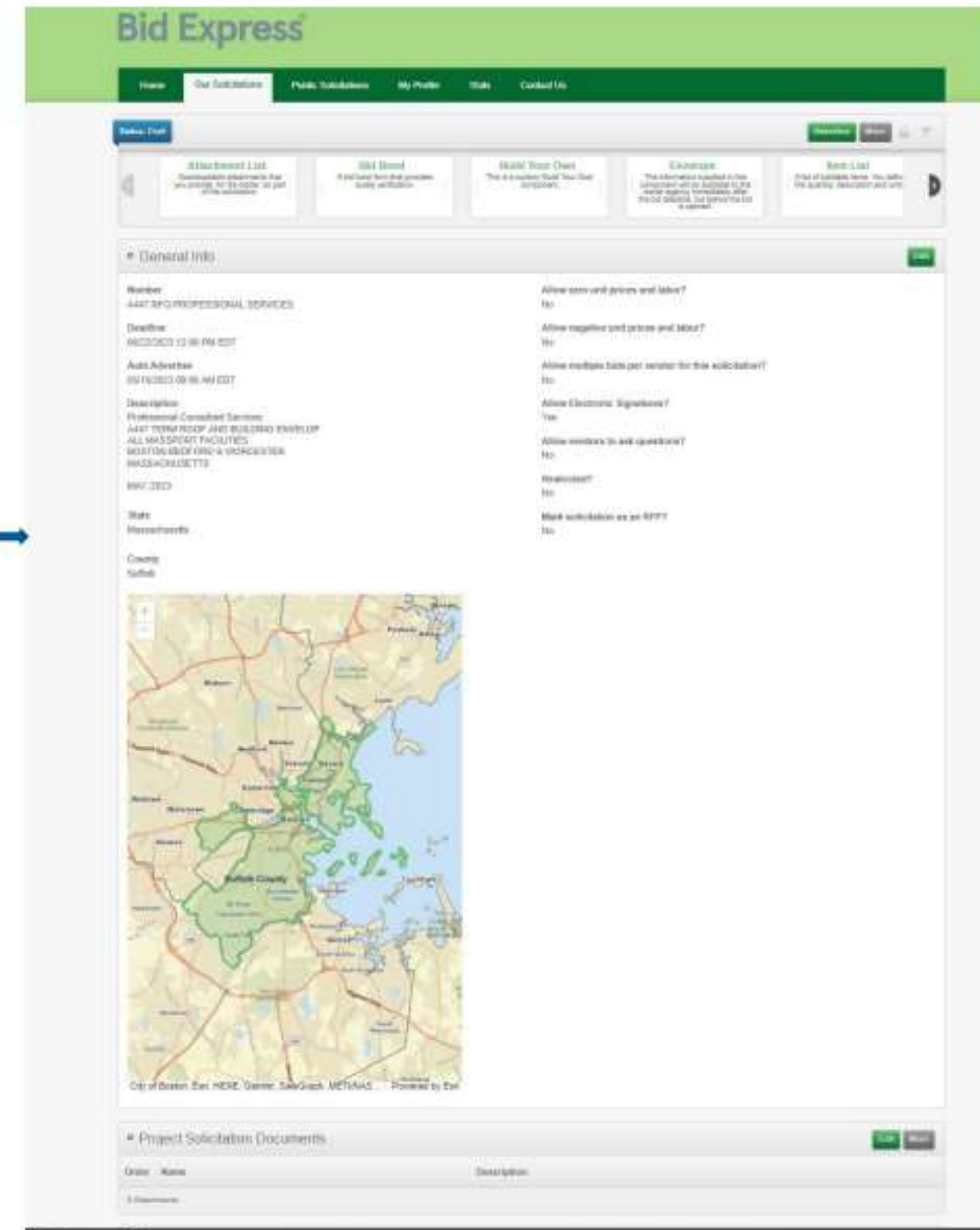
- All bidders (including consultants) need to be registered with Bid Express to submit or respond to bids.
<https://www.infotechexpress.com/registration/new>
- Please refer to the new Bid Express New Vendor Instructions:
<https://infotechinc.Zendesk.com/hc/en-us/sections/12044610308375-bid-express-vendors>

Capital Programs Department



The screenshot shows the 'Bid Express' website home page. A blue arrow points from the top navigation bar to the 'Our Solicitations' tab. Below the navigation bar is a search bar and a 'Create Solicitation' button. A table lists various solicitations with columns for Solicitation, Status, and Due date.

Solicitation	Status	Due
A447 RFQ PROFESSIONAL SERVICES Professional Consultant Services A447 TERM ROOF AND BUILDING EN...	Draft	06/22/2023
LP2301 LP2301 FY 24-27 PASSENGER BOARDING BRIDGES MAINTENANCE...	Advertised	05/25/2023
AP2302-C1 (TERM) AP2302-C1 TERM INTERIOR BUILDING REPAIRS, BOSTON, BEDFOR...	Draft	05/24/2023
AP2305-C1 (TERM) AP2305-C1 TERM CAULKING/SEALANT REPAIRS, BOSTON, BEDFOR...	Advertised	05/03/2023
L1740-C1 (GENERAL) L1740-C1 (GENERAL) LOC CRAC UNIT REPLACEMENT, ONE HARBO...	Closed	04/26/2023
L1738-C1 L1738-C1 ENERGY OPTIMIZATION PROGRAM - LOGAN AIRSIDE CHA...	Closed	04/19/2023
L1740-C1 (SUB) L1740-C1 (SUB) LOC CRAC UNIT REPLACEMENT, ONE HARBORSIDE...	Closed	04/12/2023
W308-C1 W308-C1 RUNWAY 11-29 REHABILITATION FROM STATION 48+20 TO...	Closed	03/22/2023
L1709-C1 L1709-C1 2023 MISCELLANEOUS AIRFIELD PAVEMENT IMPROVEMEN...	Closed	03/22/2023
H288-C1 H288-C1 RUNWAY 5-23 (SOUTH OF RWY 11-29) REHAB, LIGHTING AND...	Closed	03/08/2023
AP2209-C1 (TERM) AP2209-C1 FY2023-2026 TERM CONTRACT FOR ON-CALL AND EMER...	Closed	03/09/2023
MP2301-C1 (TERM) MP2301-C1 (TERM) MARITIME PAVEMENT REPAIRS - TERM CONTRA...	Closed	03/08/2023
AP2304-C1R (TERM) AP2304-C1R TERM DOOR REPLACEMENT BOSTON, BEDFORD, AND...	Closed	02/22/2023
L1645-C1	Closed	01/08/2023



The screenshot shows a detailed view of a solicitation on the 'Bid Express' website. The page includes a navigation bar, a 'Solicitation List' section with a search bar, and a 'General Info' section with a map of the project location. The 'General Info' section contains details such as Number, Deadline, Auto-Advertise, Description, State, and County.

General Info

Number: A447 RFQ PROFESSIONAL SERVICES

Deadline: 06/22/2023 09:00 AM EDT

Auto-Advertise: 06/19/2023 09:00 AM EDT

Description: Professional Consultant Services A447 TERM ROOF AND BUILDING ENVELOPE ALL MASSPORT FACILITIES BOSTON/BEDFORD AND WOODBURY MASSACHUSETTS MAY 2023

State: Massachusetts

County: Suffolk

Map: A map showing the project location in Boston, Massachusetts, with a green circle indicating the specific area.

Capital Programs Department

ADDITIONAL ADVERTISEMENT LOCATIONS:

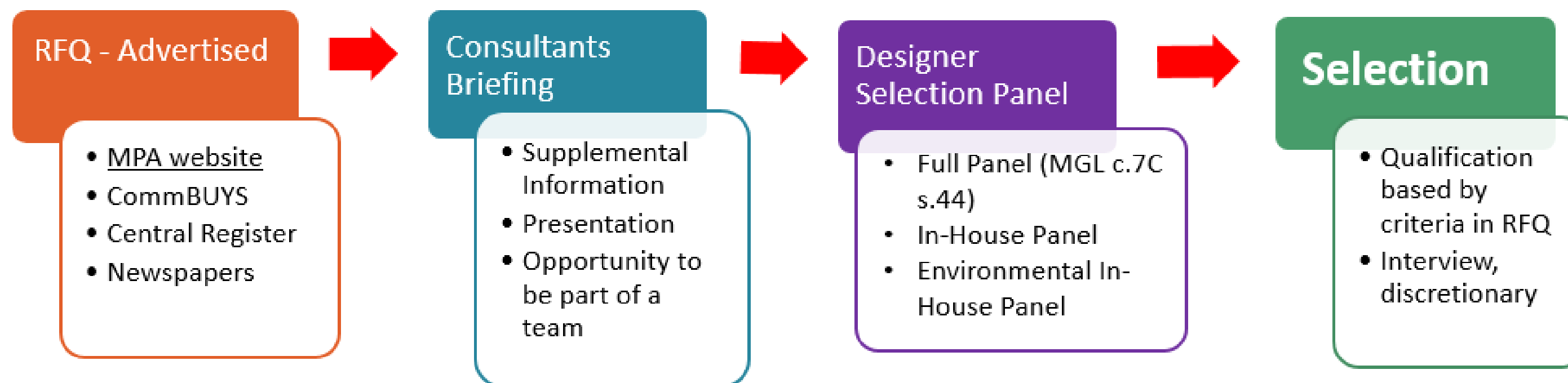
- COMMBUYS
- Central Register
- Boston Herald
- Bay State Banner
- Bid Express
- MPA Website
- Associated General Contractors of MA (AGC)
- Construction Industries of MA
- Massachusetts Minority Contractors Association (MMCA)
- Supplier Diversity Office (SDO)

Capital Programs Department

PROFESSIONAL SERVICES

- Design Services:
 - *Building (MGL c.7C s.44)*
 - *Non-Building*
- Term Consultants: *Building and Non-Building*
- Environmental Services

The process is similar, but the Selection Panel changes by project type



Capital Programs Department

Home

GSA Forms Library

Find a form

Search by form number, name or keywords

[Top Forms](#) [GSA Forms](#) [Standard Forms](#) [Optional Forms](#) [Other Forms](#) [All Current Forms](#) [Obsolete Inactive Forms](#) [FAQs](#)

Form: SF330

Architect-Engineer Qualifications

Current Revision Date: 07/2021

Authority or Regulation: FAR (48 CFR) 53.236-2(b)

DOWNLOAD THIS FORM:

Choose a link below to begin downloading.

[1. SF330-21.pdf \[PDF - 1 MB\]](#)

PDF versions of forms use Adobe Reader™. [Download Adobe Reader™](#)

Standard Form 330:

<https://www.gsa.gov/forms-library/architect-engineer-qualifications>

Tips:

- Check our Website weekly.
- Reach out to CP sbrace@massport.com if you want to review previous proposals; it can be helpful!
- Attend the “Project Briefing” even if you do not plan to submit as Prime.
- Make sure you follow the *SF330* directions on how to fill the form
- Use the latest “logo”
- All Selection meetings are open to the public; ask to attend if interested
- QA/QC your response.
- Address **each** selection criteria thoroughly ... they are equally weighed

Capital Programs Department

Updated Designer Selection Criteria:

The submission shall be evaluated on the basis of the following equally weighted criteria:

- Demonstrated experience and knowledge of the team for similar projects of similar size and complexity ... Highlight the experience and expertise for major sub-consultants and their assigned staff... and
- Project understanding and proposed technical approach including QA/QC process during document preparation and
- Demonstrated experience in integrating and managing BIM/VDC in the planning, design and construction. Experience of utilizing Lean Design & Construction (Last Planner System®, Scrum or others tools) to increase the reliability and significantly improve projects and teams' performance, and
- Demonstrated project experience in sustainable and resilient high performance building and infrastructure design and construction, including experience with low, net zero ready or net zero emissions ... Firms are encouraged to demonstrate “outside of the box” thinking for examples of inclusion of sustainable practices into its projects ... and
- Proposed approach to enhance diversity and inclusion of the proposed team to increase the pool of consultants working on the Authority's projects. For those M/WBE (DBE) firms proposed, please describe type and/or category of work (i.e. architecture, structural, Lean, etc.); include the specific roles to be played by M/WBE (DBE), and the extent to which such M/WBE (DBE) involvement is anticipated as of date of the proposal submission, (% goal)

Q & A

Scan to email us:



Diversity, Equity & Inclusion/Compliance Contact Information

Tiffany Brown-Grier

Director of Diversity, Equity & Inclusion/Compliance

Bill Perez

Deputy Director of Diversity, Equity & Inclusion/Compliance

Ray Blount

Compliance Manager

Winston Pierre

Manager of Workforce Diversity & Talent Engagement

Melissa Achaw Owusu

Sr. Program Administrator/Supplier & Workforce Diversity

Jenn Brittle

Sr. Program Administrator-MBE/WBE & DBE Design/Real Estate

Max Correia

Sr. Program Administrator-MBE/WBE & DBE Construction

Kasin Whittaker

Program Associate Outreach & Operations

Sajeda Abdulla

Program Associate Certification & Contracts

Cindy Contreras-Magana

Project Associate

Alfina Karagulova

Project Associate

DEI@massport.com or 617-568-3190

Thank You

ADMINISTRATION & FINANCE

Purchasing Unit

Donna Derrico-Sands

Manager, Purchasing

Contact: ddsands@massport.com

Heather Fife Senior Procurement Analyst - hfife@massport.com

Judy Miskinis Senior Procurement Analyst - jmiskinis@massport.com

Agenda

- 1. DEI/Compliance Team Introduction**
- 2. Administration & Finance Purchasing Unit**
- 3. Procurement Categories & Process**
- 4. How to Be Awarded a Contract**
- 5. Upcoming Contract Opportunities**
- 6. Success Stories – Fiscal Year 2026**
- 7. Transition to Oracle Fusion**

Diversity, Equity & Inclusion/Compliance Contact Information

Tiffany Brown-Grier

Director of Diversity, Equity & Inclusion/Compliance

Bill Perez

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DEI@massport.com or 617-568-3190

PROCUREMENT CATEGORIES



Professional Services

Expert consulting, legal, or technical advisory.



Non-Professional Services

Maintenance and operational support.



Goods

Tangible items like materials and equipment, focusing on quality and cost-effectiveness.



Concessions, Agreements & Leases

Vendor partnerships, leasing, and revenue agreements.

MASSPORT'S PROCUREMENT PROCESS

Procurement Method	Contract Value	Type of Requirement	Method of Solicitation	Final Document
Sound Business Practice – Favorable pricing based on scope	Under \$10K	Goods and Service	Email and/or Phone One (1) Quote required	Purchase Order
RFQ (Request For Quote)	Between \$10K & \$50K	Goods and Service	Written email request for quotation (minimum of three (3) quotes)	Purchase Order / MPO (Modified terms & conditions)
RFP (Request for Proposal)	Over \$50K	Goods and Service;	Advertisement on Bid Express Formal proposal	Purchase Order / Contract (Terms & Conditions)
RFI (Request for Information)	Over \$50K	Service	Advertisement on Bid Express & Massport Home Page	Possible RFP

- Construction related solicitations are separate



RFP SELECTION COMMITTEE CRITERIA

A cross-functional Selection Committee is established to review and evaluate all proposals. Each RFP will have a structured evaluation criteria.

Some of the common criteria are:

- DE&I Goal (if applicable)
- Price
- Responsiveness to RFP
- Experience
- Community Engagement

Additional criteria may be applied based on the specific requirements of the RFP.

HOW TO BE AWARDED A CONTRACT OR PROCUREMENT

1. Participate in the Bid Process
2. Register as a vendor on Bid Express, **it's free** (select pay as you go option).
 - Follow the registration instructions on Bid Express
3. Send an email to the Purchasing Unit with your contact information for procurements under \$50K.
 - Include a brief description of your business email
 - Email - purchasinginfo@massport.com
4. Monitor your email notifications from Massport Buyers & Bid Express
5. Submit a competitive bid proposal

List of Contracts Expiring 2026 - 2027

Department	Description	Contract Renewals
Information Technology	Licenses, software & hardware	Throughout the year
Authority Wide	Small Hand Tools and Supplies	August 2026
Logan Airport	Towing Services	September 2026
Authority Wide	Dead Seal Salt Ice Pellets	October 2026
Authority Wide	Plumbing Supplies	November 2026
Worcester	Small Vehicle Repairs	November 2026
Authority Wide	Corporate Catering	December 2026
Logan – Facilities	Locks and Keys	December 2026
Authority Wide	Auto Parts	January 2027
Central Services – Logan	Printing Services	January 2027
Authority Wide	Safety Shoes	February 2027

List of Contracts Expiring 2026 - 2027

Department	Description	Contract Renewals
Authority Wide	Pest Control	March 2027
Parks	Lawn Care / Fertilization	March 2027
Logan – Building Maintenance	Window Cleaning	April 2027
Authority Wide	Janitorial Supplies	July 2027
Authority Wide	Fuel (Unleaded, RD, ULSD)	November 2027
Authority Wide	Automotive Light & Heavy Transmission Repairs	July 2028
Maritime	Small Engine Repairs	August 2028
Logan	Sewer Line Cleaning	September 2028

Please click [HERE](#) for a list of Goods and Services Opportunities

SUCCESS STORIES – Fiscal Year 2026

- North East Weathered Services (WBE) – Snow Removal Maritime locations
- Stadium Oil (WBE) - Generator ULSD Authority Wide
- Kambrian (MBE) – IT Software & Hardware
- SHI (MBE) – IT Software & Hardware
- A1 Datashred (WBE) – Document Shredding
- Sky Safety (MBE) – Window Washing – Maritime locations
- ABM – Cleaning Contract (Small-Diverse Business Partnership) – Logan
- C & W – Cleaning Contract (Small-Diverse Business Partnership) – Logan

TRANSITION FROM BID EXPRESS to ORACLE FUSION

Goods & Services Procurement — Not Construction

Massport is transitioning from Bid Express to **Oracle Fusion** for all Goods & Services solicitations (RFPs, RFQs, and RFIs) in the Spring of 2027

What to Expect:

1. Vendor notifications will be sent with instructions to register in Oracle Fusion
2. All future Goods & Services solicitations will be posted on Oracle Fusion
3. Construction-related solicitations are **not** affected by this change
4. Watch for email notifications from Massport with registration details

Additional information will be available on the Massport website.

Thank You & Questions

Key Takeaways

- Register on Bid Express and monitor for solicitation notifications
- Multiple contract opportunities are expiring through 2028
- Massport is transitioning to Oracle Fusion in Spring 2027

Contact Information

- **DEI/Compliance:** DEI@massport.com | 617-568-3190
- **Purchasing:** purchasinginfo@massport.com

Q&A

Thank You

Banita Burgess

AIRPORT CONCESSIONS BUSINESS MANAGER

AIRPORT BUSINESS OFFICE

Boston Logan International Airport

AIRPORT BUSINESS OFFICE

Boston Logan International Airport

4 Terminals – A, B, C and E

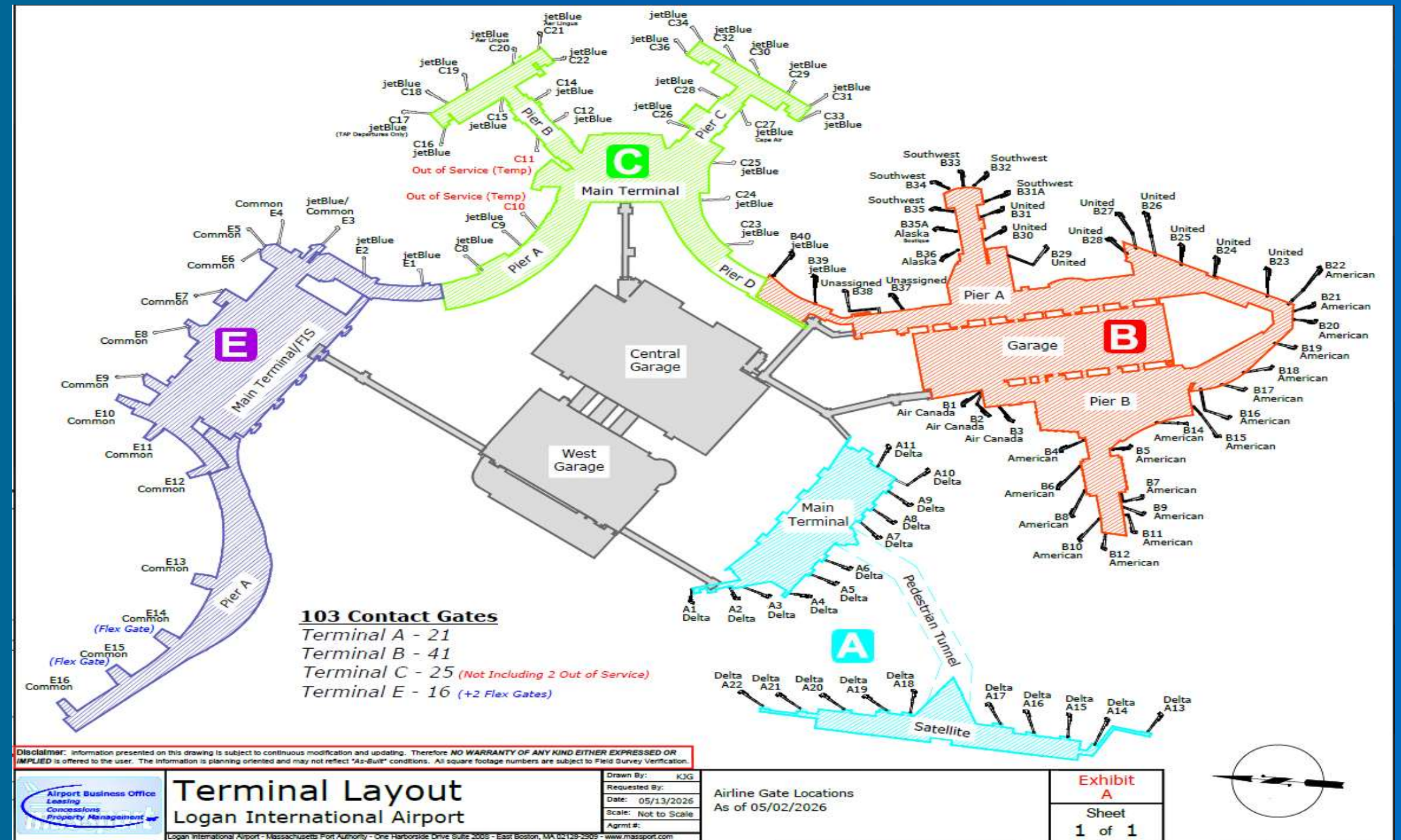
103 Active Gates

46 Airlines

Non-stop Destinations:

91 Domestic

61 International

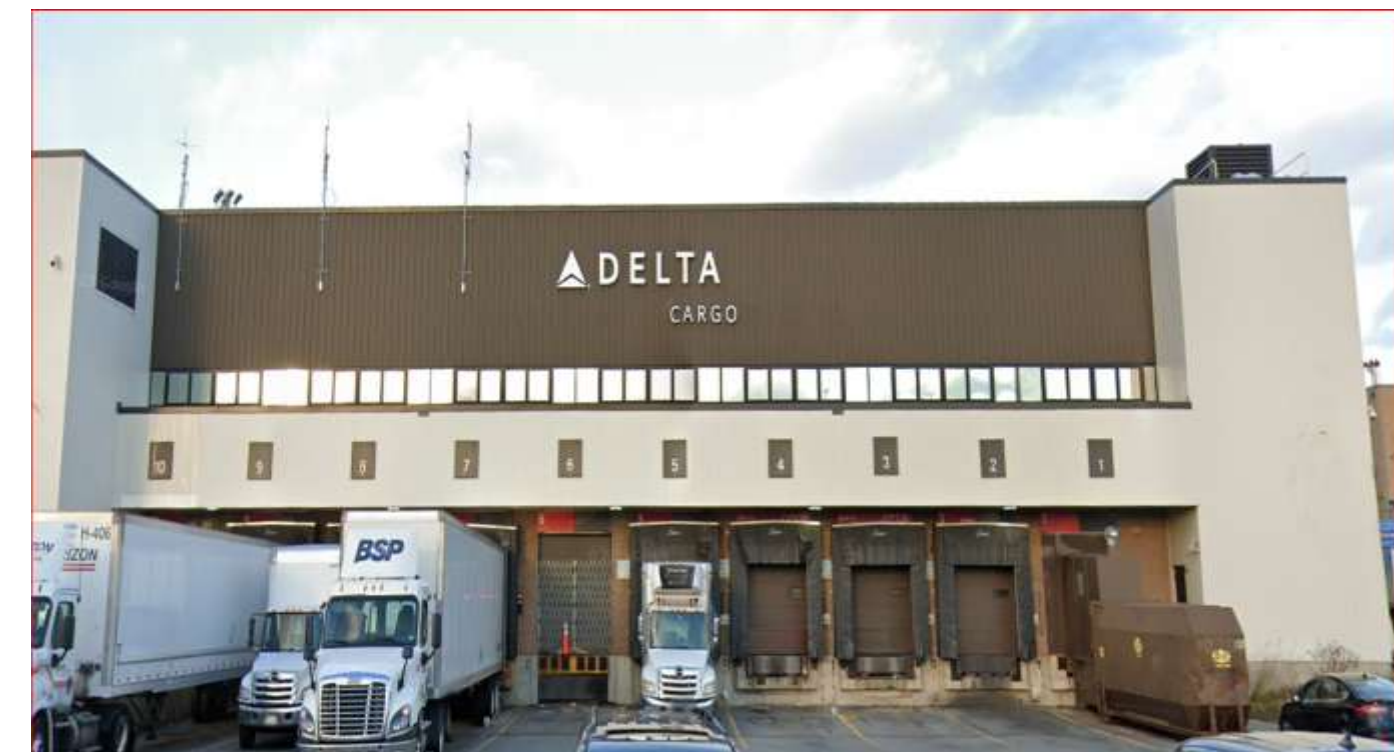


Airport Business Office

The **AIRPORT BUSINESS OFFICE** oversees the development, negotiation, and administration of Aviation-related:

PROPERTY & LEASING

- Airline Leases
- Airline Operating Agreements
- Aviation Service Company Agreements
- Commercial Service Operator Agreements
- Cargo Leases
- Fixed Base Operator Agreements
- Hangar Leases
- License Agreements
- Non-Airline Leases
- Other Leases – e.g., Flight Kitchens
- Property Management



Airport Concessions

CONCESSION AGREEMENTS

MARKETPLACE DEVELOPMENT

- Food & Beverage
- News & Gift
- Retail Vending Machines
- Specialty Retail
- Duty Free
- Services



Additional Airport Concessions

- Automated Teller Machines (ATMs)
- Car Rentals
- Commercial Advertising
- Foreign Currency Exchange
- Gas Station
- Hotels
- Luggage Carts
- Prohibited Mail Back Program
- Television News (In-Terminal)
- Vending Machines (employee areas only)



Upcoming Concession RFP Opportunities

- Commercial Advertising (Interior & Exterior) RFP – July 2026
Contact: Joe Schirripa, Airport Concessions and Leasing Account Manager, 617-561-1782
- Foreign Currency Exchange Services – Spring 2027
Contact: Ericson Alexander, Concessions and Leasing Portfolio Manager, 617-561-3382
- Vending Machines (Food & Beverage/Employee Areas Only) RFP - Spring 2027
Contact: Joe Schirripa, Airport Concessions and Leasing Account Manager, 617-561-1782
- Food & Beverage, News & Gift, Duty Free, Services, and Specialty Retail Concession Opportunities
Managed by MarketPlace Logan, contact: Lou Villani, General Manager, MarketPlace 617-567-1850

For more information about upcoming RFP's, please visit:

<https://www.massport.com/business/bids-and-opportunities>

Airport Business Office Contact Information

General Information & Inquiries

617-561-1662

ABOLogan@massport.com

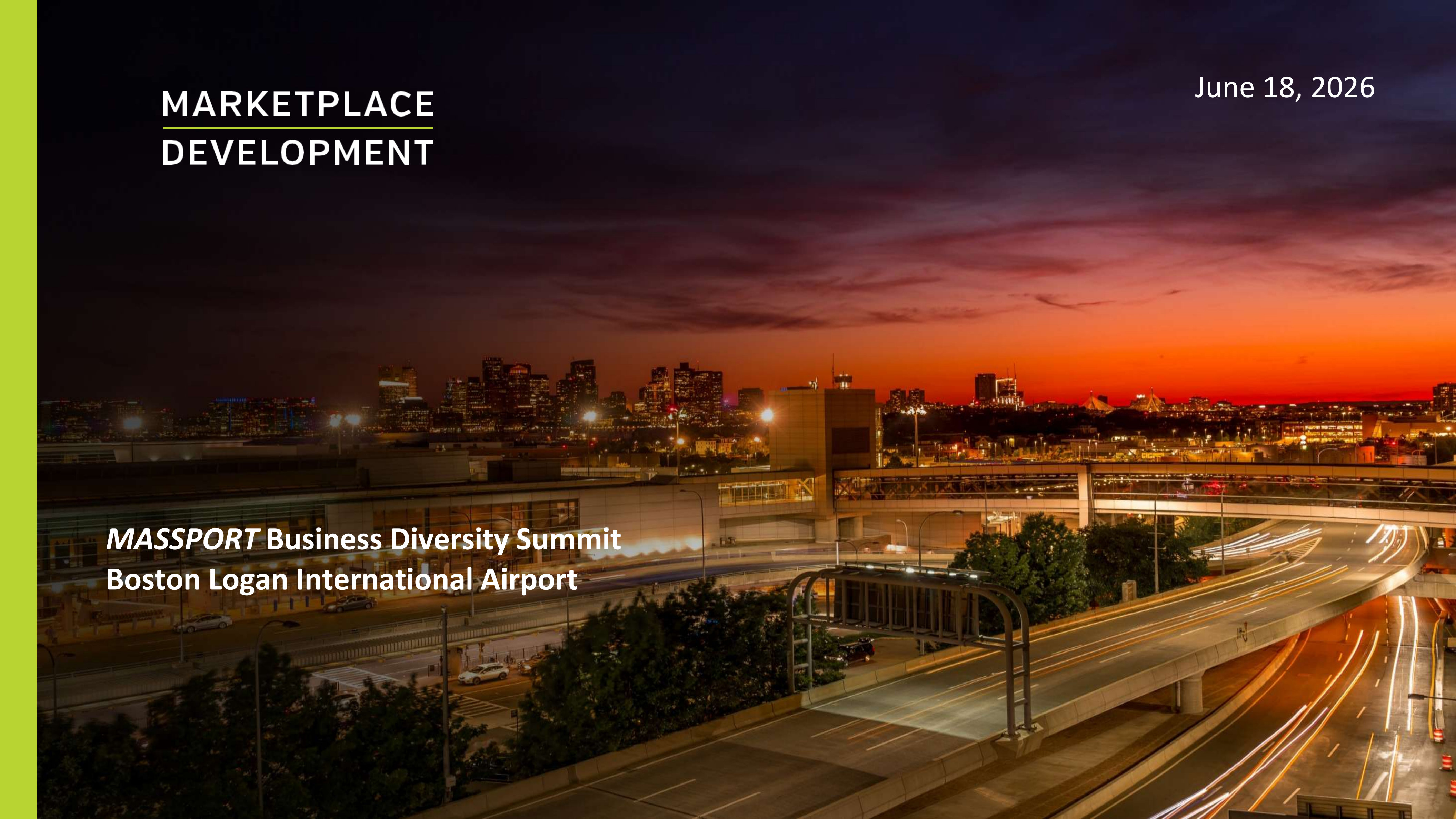
Q&A

Thank You

MARKETPLACE DEVELOPMENT

June 18, 2026

MASSPORT Business Diversity Summit
Boston Logan International Airport



ACDBE-SBE PROGRAM



Luciano Villani

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About MarketPlace Development

Over the past 30 years, MarketPlace has developed and managed world-class retail programs in some of North America's largest travel markets.

By merging free market dynamics with the needs of the public sphere, our development model delights passengers with the best local offerings, and the right mix of the familiar with the new. It also generates more revenue, satisfies more passengers, establishes stronger tenants, and builds better airports.

At MarketPlace, our mission is to transform the airport experience. What we have accomplished with our airport partners since 1992 has had a transformative impact on the Airport Concessions industry in the United States.

Our success is the continued partnership with ACDBE concessionaires and our client Massport.

- For more information, please visit us online at **MarketPlaceDevelopment.com**.

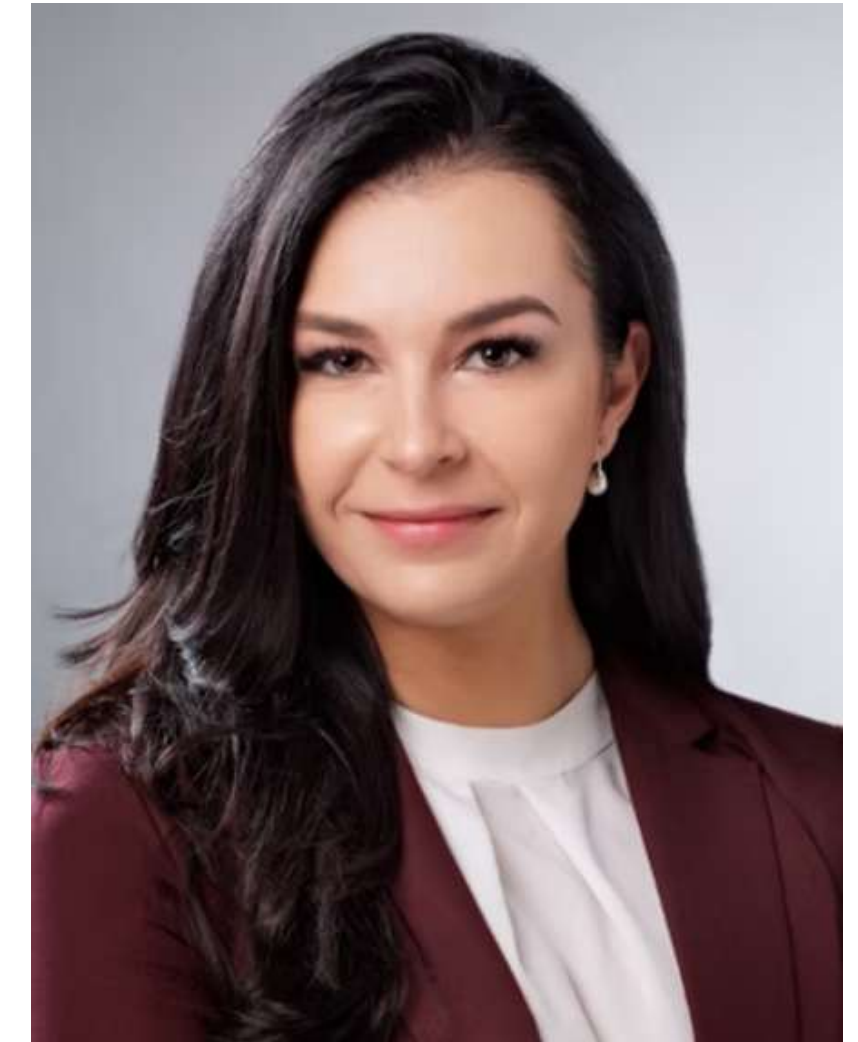
Concession Opportunities at Logan

- Food & Beverage
- News & Gift
- Specialty Retail

100% ACDBE Partners



Roz Mallet
Terminal A and B



Irina Viveiros-Capcelea and Valentina Ellison
Terminal A, B, C, and E



EVOLVENDING
VENDING REIMAGINED

100% ACDBE Partners



Julival Rocha
Terminal C



Pilar Guzmán
Terminal A and B



Inez Setiabudi
Terminal C and E



Justin Triplet
Terminal A and E



SBE Partners



Lizeth Kelly
Terminal C



Aicha Kaba
Terminal E



Andrea Calderon
Terminal E



SBE Concession Application

- Please use the below word document link to access the concession application.
- Completed applications must be sent to compliance@marketplacedev.com



Microsoft Word
17 - 2003 Document

MARKETPLACE DEVELOPMENT

Contact Information:

Luciano Villani

Vice President / General Manager

lvillani@marketplacedev.com 508-728-4143

Melanie Perez

Compliance Manager/ACDBE Liaison

mperez@marketplacedev.com 617-921-9116