# Massachusetts Port Authority Board Meeting

West 20, 20.

Public Comment



Chair's Comments



Report of the SEO Rich Dayey



# MASSPORT'S 2025 PRIORITIES

PLANNING & MANAGING FOR GROWTH





MASSPORT
AS AN EMPLOYER
OF CHOICE

DOUBLE DOWN ON FIGHT AGAINST CLIMATE CHANGE

**LEADERSHIP** 

SAFETY & SECURITY





# Worcester Regional Airport Community Support Workshop: Collaborating for Worcester Regional Airport's Success



- Engaged the Worcester Community Public officials, business leaders, and economic development stakeholders
- Explored Aviation Trends Insights, lessons learned, and strategic opportunities
- Building Strong Partnerships Ensuring sustainable success together











# We officially broke ground on the Flynn Cruiseport Terminal Modernization project





#### Improving the Customer Experience:

- Modern 1,000-passenger hold room
- Expanded queuing area
- Optimized security checkpoint
- New passenger boarding bridge

#### **Investing in Sustainability:**

Shore power for two berths

**Anticipated Completion: 2030** 



## **Surprise and Delight: Cruise Parker Appreciation**



Purpose: Enhance cruise passenger experience through small, meaningful gestures

#### What We Did:

- October events in the South Boston parking lot offering complimentary cider, coffee, and donuts
- Partnered with Cloudae, a local woman-owned business, reinforcing community engagement

#### **Impact & Significance:**

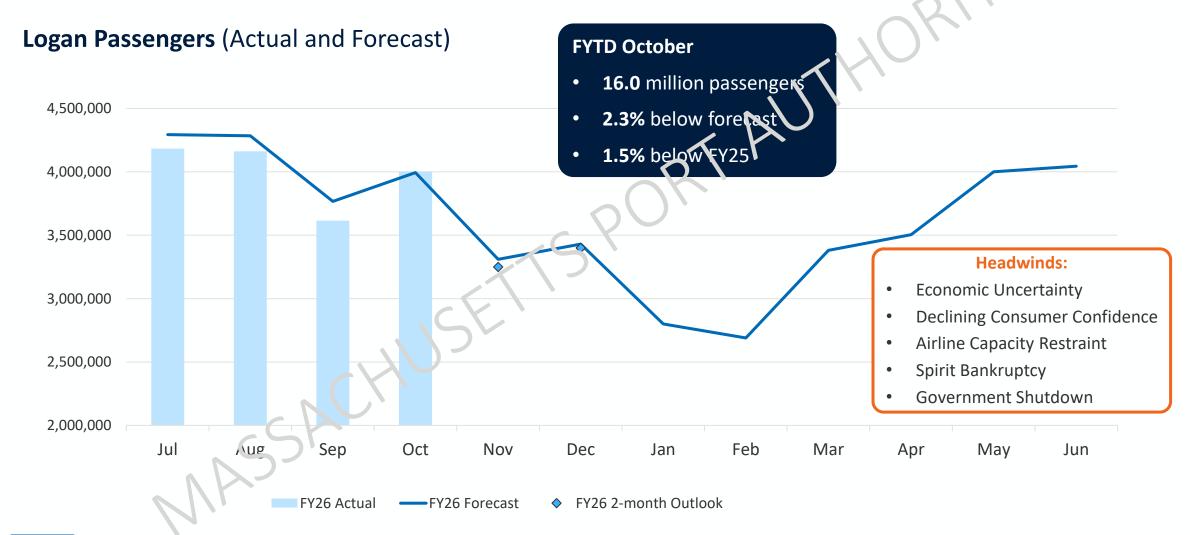
- Positive traveler feedback and stronger customer loyalty
- Aligns with Massport's goal of delivering exceptional customer service and creating memorable experiences





# Logan served 16M passengers through October (FYTD), slightly below forecast







# **Q1 FY26 Financial Performance**



## Financial Results – Q1 FY26

	Budget	Actual	Variance
Revenues	\$337M	\$368M	9%
Expenses	(\$337M)	(\$337M)	0%
Contribution	\$0	\$31Ni	





## **EDGAR Oracle Cloud Phase 1: Successfully Launched**



Go-Live Date: November 12, 2025

#### **Phase 1 Features:**

- Core HR
- Manager & Employee Self-Service Recruitment and Onboarding/Offboarding

#### **Implementation Highlights:**

- 33 Roadshows across 16 locations to prepare staif
- Comprehensive training resources and support available

#### **Current Status:**

• All new requisitions, hires, p omotions, and approvals now processed through EDGAR





## **Massport Ascent Phase 1 launched in November**



# What is Ascent?

• Massport Ascent is our **refreshed performance management process** to set clear expectations, provide ongoing feedback, recognize achievement, and support growth

#### Why It Matters:

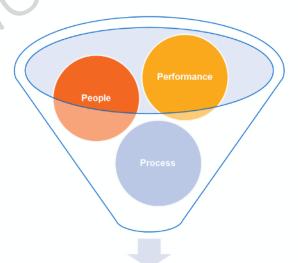
• Empowers employees with clarity, support, and recognition—driving individual development and organizational success

#### **Core Philosophy:**

- People: Inclusive, growth-oriented culture aligned with mission
- Performance: Clear objectives tied to strategic priorities; reward results
- **Process:** Data-driven, continuous feedback, transparent reviews, agile systems

#### **Key Features:**

- Goal Setting
- Documented Feedback
- Transparent Reviews
- Compensation aligned with People + Performance







## **Oscar Sort Pilot: Waste diversion rates trending higher**



- Pilot launched Feb 2025: 3 units in Terminals B, C, and E
- Goals: Reduce contamination, improve diversion, engage passengers, and showcase sustainability
- Results: Diversion rates 8–24 points above Logan baseline, demonstrating strong impact
- Dashboard insights to guide targeted waste management solutions







# Collaborating with our partners on regional transportation challenges |

Leadership

#### **MassDOT 2025 Moving Together Conference**







## **Honoring champions at Logan Airport**

#### **Boston Renegades Banner Unveiled in Terminal C**

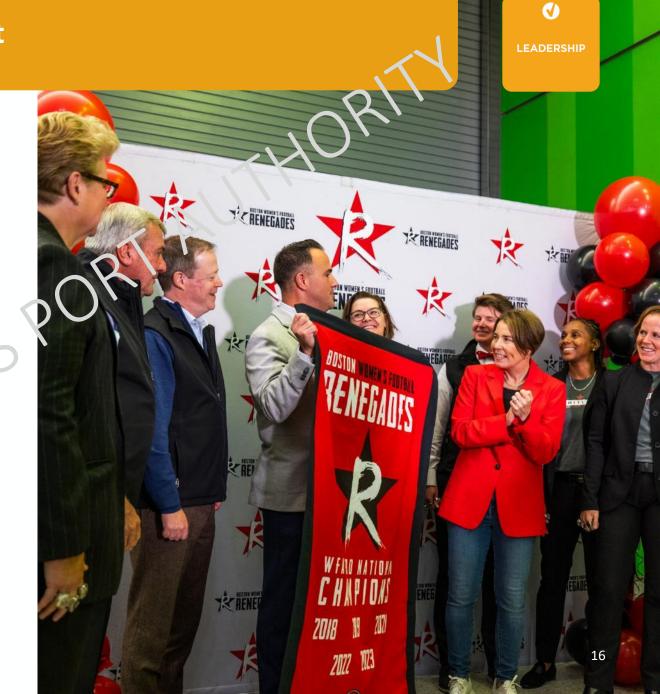
- 5 national titles in 7 years
- Leaders in women's professional football

#### **Event Highlights**

- Governor Healey joined celebration
- Showcased equity, grit, and teamwork

#### **Impact**

- Visible tribute to champions for all travelers
- Reinforces Logan as part of Eoston's sports legacy





# Honoring Our Veterans: A small token of gratitude for Veterans Day





On behalf of the entire leadership team, I want to personally thank you for your service to our country.

We are fortunate to have voterand like you as part of our team. Please know how much I appreciate your contributions to our country and this organization.

Wishing, ou and 'our family a Happy Veteran's Day.

Rich Davey Chief Executive Officer Massachusetts Port Authority





## **Massport Police achieves state accreditation**



- Earned Certification from the Massachusetts Police Accreditation Commission
- Result of months of policy review, training updates, and operational improvements
- Ensures transparent procedures, current training, and alignment with best practices
- Certification valid for **3 years**
- Reflects commitment to professional standards and community trust
- Significant department-wide effort





# Hanscom Field completes FAA-required emergency response exercise



- Overview: Triennial full-scale exercise conducted October
   28 with nearly 150 participants
- **Objectives:** Incident management, unified command, communications, emergency staging and response
- Scenario: Two-aircraft collision requiring response at two separate sites

#### **Highlights:**

- Successful rescue, triage, treatment, and transport operations
- Nearly 50 role players simulated injuries for realistic training
- Mutual aid partners included Bedford, Concord,
   Lexington, Lincoln, Waltham, Action Ambulance,
   Armstrong Ambulance, and Hanscom Air Force Base Fire
   Department









## Winter Preparedness: Ready for the Season



#### **Logan Airport**

- Preventive maintenance completed on 200+ critical snow and ice removal assets
- Annual snow readiness drill successfully executed to ensure operational continuity

### **All Massport Facilities**

- Similar preparations will be completed this month
- Teams prepared to keep passengers, aircraft, and cargo moving safely and efficier tly













# Winter drone education campaign launching December 8



#### **Overview:**

 Massport's ninth public outreach campaign will run for 8 weeks

#### **Purpose:**

- Educate the public on safe drone operations and FAA rules
- Protect aviation and maritime facilities

#### **Outreach Channels:**

Social and print media

#### Target Areas - Communities within 10 miles of:

- Logan International Airport
- Worcester Regional Airport
- Hanscom Field
- Port of Boston







Report of the Director of Aviation

Ed Fren



# Logan and 39 other major airports return to normal after the government reopening and end to FAA flight restrictions

#### The Boston Globe

# FAA lifts order restricting flights at Logan, dozens of other major airports

By Alexa Coultoff and Emily Spatz Globe Correspondent, Updated November 17, 2025, 6:04 a.n.





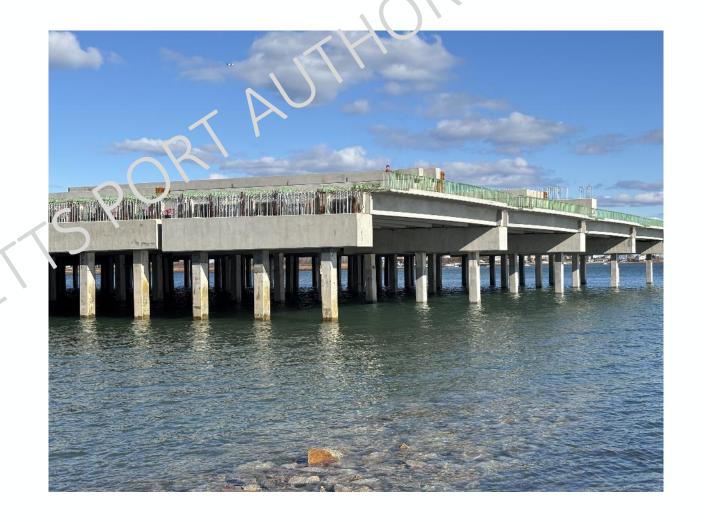
A plane landed at Boston Logan International Airport on Nov. dun. of the gov., nment shutdown. DAVID L RYAN / BOSTON GLOBE STAFF/DAVID L RYAN /

- FAA implemented manage air traffic control (ATC) staffing shortages and maintain safety
- Airlines were ordered to reduce schedules by 4% initially, rising to 6%, with plans for 10% cuts if the shutdown continued
- GA operations were prohibited at 12 major airports, including Logan
- From Nov. 7–9, airlines canceled over 4,000 flights and delayed more than 17,000, with cancellations peaking at 2,900 in a single day
- The FAA rescinded all restrictions on Nov. 17, citing improved staffing and safety trends



# Runway 27 reopened after completion of Phase 1 EMAS construction, resolving construction-related delays

- Massport is constructing a major safety upgrade - an Engineered Materials Arresting System (EMAS) – at the end of Runway 27, Logan's busiest runway
- Runway 27 reopened November 14 after a 75-day closure for Phase 1 construction
- Construction-related delays are now resolved with full operations restored before the peak holiday season
- Phase 2 of EMAS installation is scheduled for Sep-Nov 2026





# Logan Airport passengers for October 2025 were down slightly compared to last year

# **Logan Activity October 2025**

		% Chappe Over Prior			% Change Over FYTD	
	Month	Prior Year	Yea	FYTD 2026	FYTD 2025	2025
Passengers	4.0M	4.0M	-1.7%	15.9M	16.2M	-1.8%
Aircraft Operations	35.7K	37.7K	-5.2%	147.6K	152.1K	-3.0%



## Several airlines expanding international service offerings at Logan Airport





#### **Overview**

- New non-stop service to Billy Bishop Toronto City Airport (YTZ)
- **3x daily** service
- Operated with 78-seat De Havilla 10 Dach 8-400 turboprop
- Effective July 1, 2026
- Incumbent Porter Airlines

#### Strategic Benefits

- Strengthens Boston's connectivity with downtown Toronto
- Supports business and leisure travel growth





#### **Overview**

- Resuming non-stop service to Tel Aviv (TLV)
- Daily service
- Operated with 281-seat Airbus A330-900neo
- Effective October 24, 2026
- Incumbent El Al

#### **Strategic Benefits**

- Strengthens Logan's global connectivity
- Provides travelers with a second nonstop option to Israel



# Several airlines expanding international service offerings at Logan Airport, continued

# jetBlue





#### Overview

- New non-stop service to Barcelona (BCN) and Aila i (MXP)
- 1x daily seasonal service (summer) in each market
- Operated with Airbus A321
  - Mint Premium Suites (fully lie-flat suites)
  - Core Experience seats /cconomy)
- Effective dates:
  - o BCN April 16, 2026
  - o MXP 11ay 11, 2026
- Incumbent airlines:
  - о всN − Delta, LEVEL
  - MXP Delta

#### **Strategic Benefits**

- Strengthens Logan's global connectivity
- Boosts tourism and business links
- Provides passengers with diverse travel options and competitive fares



## JetBlue will also add new service from Boston Logan to Florida's Emerald Coast

#### **Service Highlights:**

- Nonstop Boston (BOS) → Destin–Fort Walton Beach (VPS)
- Destin-Fort Walton Beach is a new market for JetBlue
- Frequency: **5x weekly** (Mon, Thu, Fri, Sat, Sun)
- Aircraft Type: Airbus A320
- Effective: March 5, 2026

#### **Strategic Benefits**

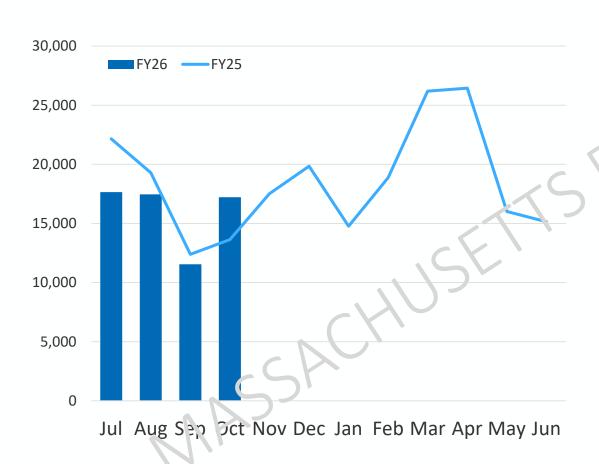
- Expands Logan's connectivity to Florida's Panhandle, a fast-growing leisure marke!
- Aligns with JetB'ue's JetForward strategy to build the best East Coast leisure network





# Worcester Regional Airport passengers rebounded in October with the return of seasonal service to Fort Myers

#### **Worcester Regional Airport Passengers**



#### **Monthly**

- October: 17,290 passengers, up 26% over prior year
- Reflects return of JetBlue's seasonal Fort Myers service (Oct-Apr)

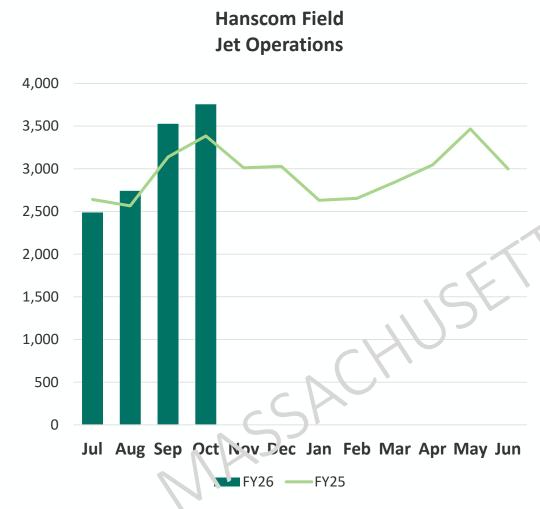
#### FY (D 2026

63,900 passengers, down 5% over FYTD 2025





# October activity at Hanscom Field increased nearly 7% year-over-year



Octob	er Activity		FYTI	O Activity	
	Jets	Total		Jets	Total
Operations	3,800	11,100	Operations	12,500	47,400
Chg vs FY25	11.0%	-3.5%	Chg vs FY25	6.7%	9.4%
Chg vs FY19	36.0%	-3.8%	Chg vs FY19	26.0%	9.9%

- Record month for jet operations, up 11% over prior year
- Total monthly operations declined by 3.5% due to declines in local/training, single engine piston and military operations





# **Welcoming Massport's newest firefighter EMTs**

- 14 new firefighter EMTs were inducted after completing 90 days of intensive ARFF training
- Training included cross-airport consistency, airfield driving, and specialized unit tours
- New class brings diverse experience from surrounding municipalities to strengthen Massport's safety mission
- Reinforces commitment to health, security, and operational readiness across all airports.







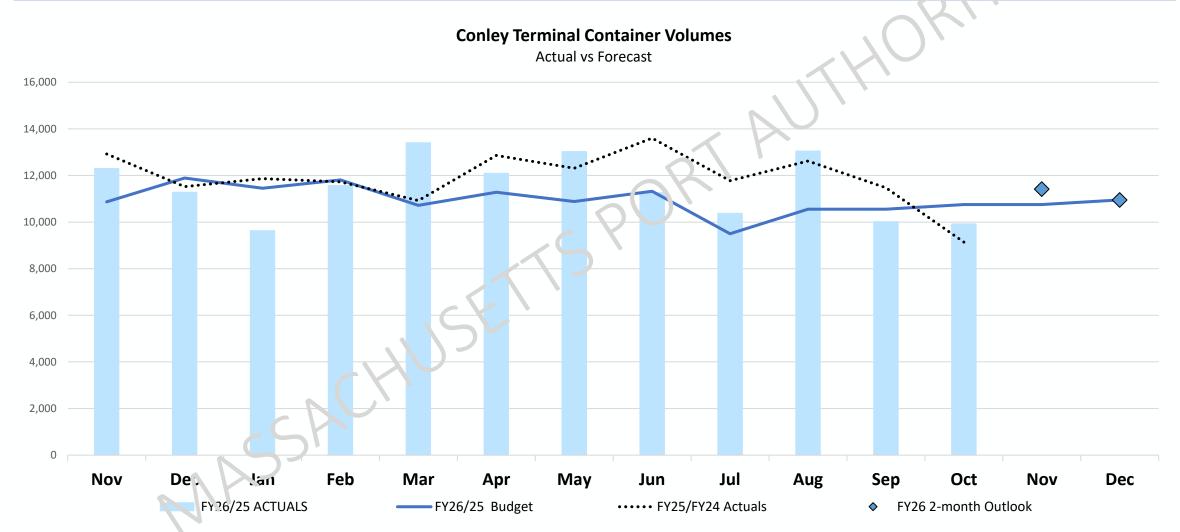




Report of the Director of Maritime Lauren Glason



# Conley Terminal handled 16 vessels and processed nearly 10,000 containers in October, despite ongoing trade and tariff discussions





## Port of Boston strengthens global trade connections at regional industry conferences

#### CONECT Conference:

- Sponsored and engaged with shippers, carriers, and trade partners
- Welcomed ONE's president as keynote speaker

#### • AIM Symposium:

- o Highlighted Massachusetts' role in global trade
- o Port Director joined panel on supply chain and for sign investment
- Events reinforce international partnerships, including Germany—Conley Terminal's second-largest European trading partner.



**CONECT Northeast Trade and Transportation Conference** 



**AIM International Business Symposium** 



# Conley Excellence Program focuses on improving terminal efficiency and reliability

	Body of Work	Overarching Goal	Example Initiative
N	Operational Excellence and Performance	Enhance yard and berth efficiency by strengthening proactive planning and consistently monitoring performance to drive operational excellence	Pilot redesigned yard layouts with KPIs to reduce versel furn times
1	Maintenance and Asset Reliability	Increase crane uptime by optimizing maintenance process and cadence including predictive maintenance	Implement proactive schedule based on crane usage instead of calendar-based maintenance
Ţ	Technology Excellence	Upgrade data systems, improve data capture from operations, and enhance staff adoption of operational technology	Evaluate and implement ways to improve data inventory for operational decisions e.g., remote data terminals
	Safety and Risk Management	Strengthen safety systems, redesign yard flows, and digitize standard operating procedures to reduce accidents	Retrofit RTGs with anti-lift sensors to prevent man-vs-machine incidents
### ###### ###########################	Workforce Development	Improve organizational structure, talent development, and team culture to support an upskilled workforce	Launch targeted workforce development programs to strengthen critical skills
• • •	Revenue Diver rification	Optimize unused land, expand value-added services, and grow TEU volume to increase core and non-core revenue streams	Develop a commercial plan for underused land to enable new revenue-generating activities



# Massport Police successfully completed their annual Maritime Transportation Security Act (MTSA) training in collaboration with the U.S. Coast Guard

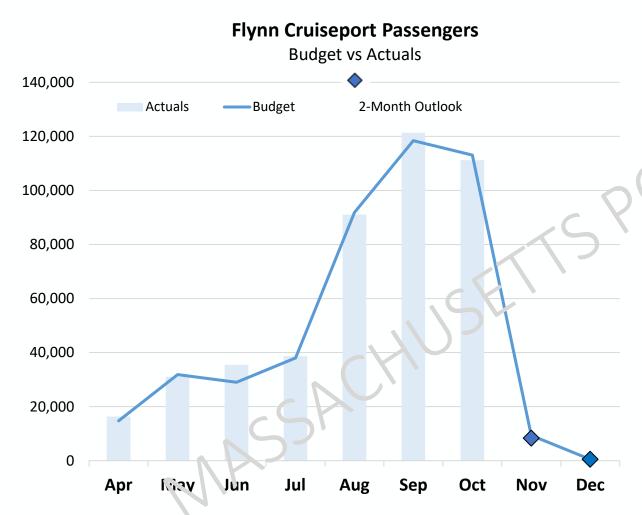




- The team conducted a **table-top** simulation of a fire aboard a cargo **vessel**, resulting in a transportation security incident (TSI) and an increase in MARSEC Level to strengthen emergency preparedness
- Participants coordinated response efforts, emphasizing command, control, and communication
- The exercise provided a valuable opportunity to observe crossindustry collaboration and ensure the Massport Police team is ready to respond effectively to any incident



# Flynn Cruiseport Boston is forecast to end the 2025 season in mid-December at nearly 455,000+ passengers and 150 vessels



### 2025 Season Highlights

- Record 10 homeport vessels
- 22 cruise lines represented
- 9 maigan calls











Strategic Pian





# **Climate Innovation and Resilience Introduction**

W Valdes Horwood

November 20, 2025





### **Massport's Climate Imperative**

The opportunity: Lead New England in low-carbon aviation and maritime infrastructure, setting a new standard for climate innovation in public transit, maritime operations, and real estate management.



### **VULNERABILITIES**

Boston's waterfront faces 2.4' of projected sea level rise by 2050

Logan, Conley, and Flynn are within high-risk flood zones

Severe weather disruptions affect operations & safet;



### OPPORTUNITY

Airlines, shipping/cruise lines, and tenants are under growing pressure to meet climate goals

Climate-smart infrastructure attracts customers & partners

Decarbonization is now considered a differentiator for airports and ports



### **LEADERSHIP**

Advance cleaner operations and set a higher standard for climate accountability

A key partner in achieving MA Clean Energy & Climate Plan

Align port and airport resilience initiatives with municipal climate goals



### **Leadership for a Climate-Ready Future**

From policy and resilience to operational innovation — shaping Massport's next decade of climate leadership

Massport is entering a new era where climate performance is core to our competitiveness and mission; Under the **Office of Climate Innovation & Resilience**, we are moving from *projects to portifulio impact* – connecting emissions, innovation, and resilience to how we design, build, and operate across aviation, maritime, and real estate assets







Past Expertise:
Policy & Waterfront
Leadership

Present:
Integrating Climate
Across Massport

Future Focus: Innovation & Impact



### **Introducing the Office of Climate Innovation & Resilience**

Rooted in resilience. Powered by innovative solutions.

 Mission: We lead environmental and climate action at Massport—serving stakeholders with innovative solutions that build climate resilience and cut emissions

 Vision: Climate innovation is embedded into everything Massport does to safeguard assets, reduce emissions, and build lasting resilience



### **Building a High-Performing Climate Team**

Three Focus Areas



## **Environmental Planning, Permitting & Compliance**

Regulatory permitting

EDR/ESPR, NEPA/MEPA

Soil, water, and hazardous materials compliance



### **Climate Solutions**

Net Zero 2031

Renewable energy

Data tracking and analysis

Climate tech and innovation



### **External Partnerships**

Community-centered

Local/state/regional engagement

Policy advocacy

Increased coordination

Transparency initiatives



### **Meet the Team**

### Jill Valdes Horwood

Chief Climate + Resilience Officer

### **Brad Washburn**

Deputy Chief Climate + Resilience Officer

### Madeline Soul

Senior Maragor Environmental

### **Mary Orlando**

Senior Environmental Specialist

### **Chris Busch**

Senior Environmental Planner

### Shahbaz Soofi

Climate Strategy Manager

### **Sarah Ray**

Environmental Specialist



# Environmental planning, permitting, and compliance at Massport occur at the local, state, and federal level

State Level Review:			
Logan EDR/ESPR Process	Provides a cumulative/airport-wide view of operations and environmental impacts. Serves as important coverage/context for segmentation considerations. The EDR/ESPR process is unique to Massport. EDRs focus on current conditions; ESPRs also address future projections		
Individual Project Reviews	Massport projects that meet MEPA review thresholds, are required to file w/MEPA Office. New Environmental Justice (EJ) protocols require additional filings and public outreach. <i>Projects in/near EJ communities require EIRs (even those only meeting ENF thresholds)</i>		
Other State Permits	Many projects also require additional state permits for wetlands, grassland habitat, and other impacts (MassDEP, CZM, Natural Heritage and Endangered Species, etc.)		
Federal Level Review:	<b>イン</b> 、		
NEPA Review	All federal actions must comply with the <i>National Environmental Policy Act</i> (NEPA). There are several levels of NEPA review depending on the project size/nature. Where possible, MEPA and NEPA documentation are combined for joint review		
Other Federal Permits	Like at the state level, certain Massport projects can all trigger other federal permits/approvals (Army Corps is the most common; EPA approves Parking Freeze)		
Local Review:			
	While Massport is exempt from local review, the state Wetlands Protection Act is administered at the municipal conservation commission level.		
	Third party developments on Massport property in Boston <u>voluntarily</u> undergo The City's Article 80 review process (often combined w/MEPA)		



### Massport has set a goal to reach Net Zero by 2031 for emissions within its direct control

### **Energy conservation and efficiency:**

Energy use across Massport facilities represents approximately 32% of the emissions under our direct control

### Clean and renewable energy sources:

Electricity used to power Massport's operations is the largest source of our controlled emissions, accounting for 46%

### **Sustainable ground transportation:**

Massport vehicles account for approximately 22% of the greenhouse gas (GHG) emissions under our direct control



This goal puts Massport in the front wave of leaders in the state, contributing to the Commonwealth's goal of reducing its emissions by 75% in 2040 and becoming a Net Zero state by 2050



### **Accomplishments Toward our Net Zero Goal**



**Energy Conservation and Efficiency** 

- ✓ New Sustainability Design Guidelines issued
- ✓ Building Condition Assessment Study (MICA-BCA) and ASH5. \(\text{AS}\) E Audi\(\text{is}\) complete
- ✓ Implementing Improvements: LED Light Retrofit Project initial round of projects funded
- ✓ New delivery option available with **Chapter 25A design-build delivery** for building efficiency projects
- ✓ LEED Certification for new buildings (Terminal E Modernization Project, Sailing Center, Hanscom Properties)



Clean and Renewable Energy Sources

- ✓ New **Solar PV** operational @ Pie.'s Park and Hanscom
- Selected first 'Design-Buila' in m for new solar development at Logan Airport (using Chapter 25A)
- ✓ Worcester Solar Land Lease & Power Purchase Agreement signed
- ✓ Solar integrated into **new capital building projects** (Terminal E Modernization Glass, Framingham LEX Garage)



Sustainable Ground Transportation

- ✓ Two fully electric airport buses (e.Cobus) delivered and operational airside
- Current and future LEX Bus RFPs include net-zero transitional strategies
- ✓ Bridging Strategies: Renewable diesel transition for Logan & tenant equipment (bus fleet, heavy equipment)
- ✓ Ongoing conversion of fleet vehicles and equipment to electrified alternatives (State Police Interceptors, street sweepers, forklifts, general fleet, etc.)



### Logan Airport Carbon Accreditation (ACA) – Milestone Achieved

### What is ACA?

• Global, institutionally-endorsed carbon management certification for airports

### **Progress:**

- Level 1 Certification achieved in 2023 & 2024
- Level 2 Certification achieved in 2025:
  - Emissions\* 2.5% lower than 3-year average
  - Reduction driven by lower diesel and natural gas usage

### 2031 Goal: Level 5 - Net Zero

- ≥90% reduction in Scope 1 & 2 emissions
- Verified Scope 1 & 2 + relevant Scope 3
- Commit to Net Zero Scope 3 by 2050 or sooner
- Use recognized offsets for residual emissions (≤10%)
- Carbon management & Stakeholder plans to achieve targets







\* 2023 emission s

### The Road ahead to our net zero goal includes:

Moving from projects to portfolio impact



Energy conservation and efficiency

- Ongoing improvements to Massport's building efficiency across all campuses
- Embedding sustainability and climate-ready design into new construction



Clean and renewable energy sources

- Additional on-site solar bundles forthcoming, utilizing direct and third-party ownership
- Researching off-site power purchase agreements (PPAs) and renewable energy credits (RECs)
- Studying battery storage included with recent Logan solar procurement



Sustainable ground transportation

- Purchasing 30 battery electric buses
- Introducing renewable natural gas for the transportation fleet (bridging strategy)
- Continuing the electrified fleet transition
- Continuing to install electric vehicle charging infrastructure

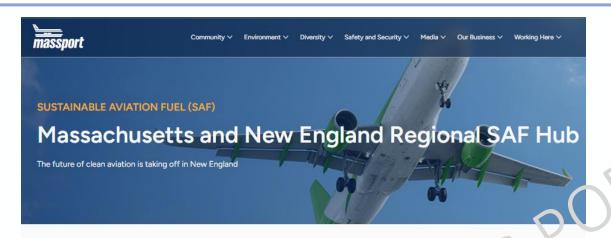


### **Committed to Net Zero+: Progress towards scope 3 GHG reduction**

Scope 3 Source	Emissions Reduction Initiatives In Progress or Under Consideration	mplementation Status
Aircraft Activity	Hanscom Sustainable Aviation Fuel (SAF) Pilot	In Progress
	Massport and Tenant Employee Public Transit Benefits	Complete
Off-Airport Travel	DC Fast Chargers for Ride-for-Hire EVs	Complete; Expansion Based on Need
(Employee/Passenger,	Additional Public Level 2 Electric Vehicle Charging (on & off airport)	Complete; Expansion Based on Need
(Roadways/Parking Areas)	• Centralized Ride App Drop-off/Pick-up & Entranced Rematch	Complete
	Additional HOV Measures (e.g., Lagan Express Enhancements)	On Going
Tenant eGSE/APUs	eGSE Policy & Implementation	In Progress
Occar Coing Vessels / Harbor Croft	Shore Power at Flynn Cruiseport	Planning Stage
Ocean-Going Vessels/ Harbor Craft	• Liquified Nacura' Gas (LNG)	Potential
	• New Vast و Program (e.g., OSCAR)	In Progress
Tenant Stationary Sources/Fac Power	• I.T.plementation of MICA/ASHRAE Study	In Progress
Tower	Additional Solar at Tenant Locations	Potential
Heavy Duty Vehicles	Renewable Diesel Pilot Program Expansion to Tenants	Planning Stage
Othor	Embodied Carbon Reduction and Tracking (From Design Guidelines)	Ongoing
Other	Community-Based Local Carbon Benefit Fund	Potential



### **Driving Awareness and Collaboration in Sustainable Aviation Fuel (SAF)**



Sustainable Aviation Fuel (SAF) is a drop-in fuel made from renewable feedstocks. It delivers the same performance and safety s conventional jet fuel but with a much smaller carbon footprint. SAF is a critical tool in reducing aviation's climate impact, enabling emicrons reduction, without compromising reliability or safety.

However, scaling up SAF comes with challenges. From production and transportation to storage, blending and distriction, building a reliable supply chain requires new partnerships, innovative policies and targeted incentives. To meet this challenge, we launched the Massachusetts and New England Regional SAF Hub – a platform for collaboration across industries and sectors.



### Regional SAF Hub

The SAF Hub brings together key stakeholders from across industries, including airports, airlines and fuel producers to government agencies and academia.

Together, we are developing strategies, partnerships and policy frameworks to catalyze SAF adoption in both the short and long term. By harnessing the strength of our region's innovation ecosystem, the SAF Hub is positioning Massachusetts and New England at the forefront of sustainable aviation.

### **Working Group**

The Massachusetts Sustainable Aviation Fuel (SAF) V yrking Grou, a painership between key state agencies, developed a report yith  $\varepsilon$ , tionable reformmendations for Governor Maura Healey. It aims to  $\wp$  sition Me achu. Its ar anational leader in SAF production, supply and add. ..on. Th. cr. ss-age by team is comprised of the:



- Executive C fice of Ene by and En ironmental Affairs (EOEEA)
- Executive Office of Admir stration and Finance (A&F)
- Office c Climate 'nnova' on and Resilience
- Mass Ichurat Clean Energy Center (MassCEC)
- Mass: chusetts Department of Transportation (MassDOT) Aeronautics Division
- Massa husetts Port Authority (Massport)

### SAF Report

The SAF Working Group released ta report outlining five key recommendations to enable early SAF delivery to regional airports and lay the groundwork for a developing a regional SAF industry:

- 1. Undertake a regional logistics planning study
- 2. Create a Massachusetts and New England Region SAF Hub
- Identify and market existing state programs and initiatives targeting greenhouse gas, emissions reduction, climate tech, and economic development to support SAF
- 4. Enact legislation to fund a tax credit for SAF
- Convene a Regional SAF Alliance, inclusive of the six New England states and New York

### DOWNLOAD REPORT

### Massport's Progress Towards Net Zero



### EV Fleet Transition

Advancing the transition away from fossil fuels through Massport's fleet purchasing decisions.

→ Learn More



### **EV** Charging

Providing the infrastructure to power our fleet and the vehicles of our tenants, partners, and the general public.

→ Learn More



### Solar Photovoltaics

Powering our operations with renewable energy.

→ Learn M



CLEAN ENERGY

massDOT



The Massachusetts Sustainable Aviation Fuel (SAF) Working Group's recommendations to Governor Healey.

→ Download the Report







### **AGENDA**

Context & process upd 11.2

(5 mins)

Summary of 2055 aspirations by asset & cross-

(8 mins)

cutting Theme

Detail: Proposed strategic priorities and selected

(30 mins)

initiatives by asset & cross-cutting theme

Wrap-up & next steps

(2 mins)

# Context & Process Update MASSACHUSESS Update

5 minutes





### Recall | Guiding principles for this effort balance immediate needs & long term success



Safe and secure

A catalyst for **economic development** 

A leader in customer satisfaction

An employer of choice in the Commonweal in



Looking towards 10-year horizon

Mindful of trenus and shifting landscape (global, regional, and local)

Meet our **Net Zero** goals



Engaging Massport's
diverse internal &
external stakeholders
to align on a shared
future vision

Considering the needs of our surrounding communities and the environment



Incorporating long- and short-term horizons

Determining the right investments in physical and digital infrastructure





### Summary of key activities of Strategic Planning project and where we are to day

### **Baseline & strategic context**

- Baseline review incl. progress vs 2014 Strategic Plan
- Internal stakeholder sounding
- Benchmarks vs peers
- Baseline financial model
- Review mega-trends impacting Massport and its mission

### Visioning and target-setting

- Define mission, vision, and strategic objectives
- Define aspiration and targets by business/ asset and function
- Strategic KPI framework

### Initiative prioritization & phasing

- General long list of potential initiatives
- Scenario planning
- Initiative prioritization
- Initiative phasing and investment roadmap

### Plan development & refinement

- Draft & refine plan report, with input from Board and stakeholders
- Board vote to adopt final plan

**Community & stakeholder engagement** including 30-day public comment period



**Publish draft** report for public comment









### Recall | What we have heard from you: topics to address in strategic planning process



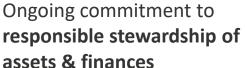
### **Community**



- Need to address both the benefits and community impacts of growth at Logan and define framework for regionalization among aviation assets
- Ground access/ congestion is top of mind; need for major interventions, especially longer corm



## Fiscal responsibility



- Consider options to improve financial state of key assets given market conditions (Worcester, Conley)
- generation opportunities
  (e.g., potential REAM
  strategic acquisitions, offseason revenue at Flynn,
  offset potential future
  decreases in parking
  revenue at Logan)



### Workforce

Need to fix ther lievelop Masspore's position as an **Eripleyor of Choice** via Viochforce branding and earlier talent pipeline development

Important to address AI impacts from multiple angles (opportunities to enhance operational efficiencies alongside concerns about impacts on workforce)



## Innovation & Sustainability

Continued support for Massport's **sustainability & Net Zero leadership** and climate action

Ongoing support for innovation and sustainability ecosystems, including with partners (existing and potential new)





### **Recall | Massport-wide strategic objectives guide the Strategic Plan**



Minimize preventable safety and security incidents



Become an **employer of choice** across the region and pre-empt shifting workforce 'rends'



Deliver best-in-class customer experience across all our facilities



Focus on robust financial performance to ensure ongoing rability



Plan for managing growth and economic impact as demand increases



Continue to lead on **sustainability and resilience** to deliver on net-zero commitment and protect assets against climate impacts



Retain **community focus** to support our surrounding communities



Encourage a culture of **technological excellence** that actively embraces emerging innovations



**Cross-cutting themes** 

# -C PORT AUTHORITY

# Overview: Aspiration by asset and cross-cutting theme

8 minutes



### Massport 2035 | Each asset has a clear aspirational slogan and supporting targets



### Logan

"Top 5 in passenger experience, meeting demand and elevating every journey"

Best-in-class gateway between New England and the world



"Half a million flying Central Massachusetts"

Serving 500K+ annual passengers with convenient air access while catalyzing economic development in Central and Western Massachusetts



### Hanscom

"Where innovation takes flight"

Leader among GA airports in innovation & sustainability while remaining the premier General Aviation relie /er for Logan



### Conley

"Delivering efficiency, powering trade"



"Sea mless journeys start here"

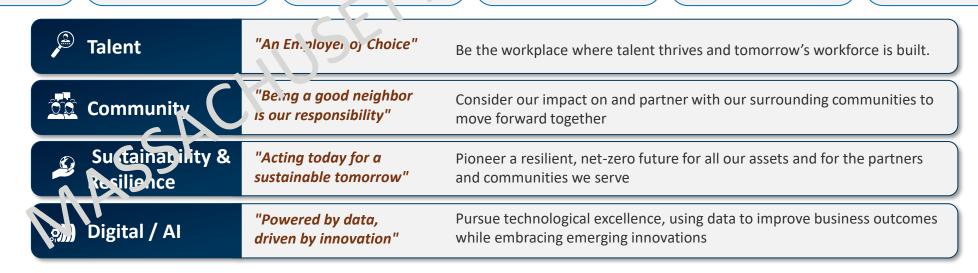
The Northeast's leading cruiseport, servicing 600k annual customers with an exceptional customer experience through improved throughput speeds



### **REAM**

"Driving waterfront economic growth"

Generating \$100M+
annually to support
Massport operations,
drive regional economic
development, and create
great waterfront spaces





# TS PORT AUTHORITY

Strategic priorities and initiatives by asset and cross-cutting theme

30 minutes



### **Strategic Priority Areas**

**Target** 

Example initiatives

### Logan

"Top 5 in passenger experience, meeting demand and elevating every journey"

Best-in-class gateway between New England and the world





Ground access overhaul to alleviate congestion, improve passenger experience, and meet sustainability goals

Optimile airside for

demand

cherations, excellence

while meeting anticipated

Grow HOV & transit mode share, raduce private venicle pickup/ a op-off share

Reduce aircraft taxi

(reducing aircraft

wait, emissions)

idle time, passenger

delays by 20%

- riiot & scale remote terminals
- On-campus roadway improvements
- Improve Airport Station (Blue Line) to terminal connectivity (study options)
- Policies to manage curb congestion
- Engage local & regional transit partners on integrated solutions
- Major renovation or replacement of Air Traffic Control (ATC) Tower
- Airfield enhancements, incl. adding remain overnight spots & hardstands
- Digital operations (AI-enabled gate allocation, digital twin)
- Reimagined Terminal B/C core
- Targeted terminal infra. upgrades (e.g., restrooms, baggage)
- Improved wayfinding in terminals
- Implement biometric screening
- Add already permitted Term. E gates
- Enhanced food & beverage options

----



Modernize and futureproof terminals for an efficient, safe, elevated passenger experience from curb to gate & back

Maintain Top 5 Mega airport JD Power rating while serving 53.5+ MAP

Business continuity: Execute on necessary upgrades to remain safe, resilient, and efficient





### Hanscom

"Where innovation takes flight"

Leader among General
Aviation airports in innovation
& sustainability while
remaining the premier General
Aviation reliever for Logan

### **Strategic Priority Areas**



Power the **future of aviation innovation** with research partnerships & support, leaning on Hanscom's history

### **Example initiatives**

- Support aviation related innovation program or incubator
- Connect 'oca' startups with aviation research & development partners at the core of Hanscom's 'dentity, building on existing ecosystem
- Cultivate the industry's workforce of the future



Support the development & adoption of sistainable aviation feel while advancing Massport's net-zero goals

- Promote sustainable fuel opportunities for Hanscom operators
- Collaborate with fixed-base operators on net-zero ground support equipment conversion program
- Expand landside and airside electric vehicle charging for automobiles, aircraft, and equipment



Continue to meet metro Boston's General Aviation needs while relieving Logan

Business continuity: Execute on necessary upgrades to remain safe, resilient, and efficient



### Worcester

"Half a million flying Central Massachusetts"

Serving 500K+ annual passengers with convenient air access while catalyzing economic development in Central and Western Massachusetts

### Strategic Priority Areas



Partner with community and airlines to maintain & grow commercial passenger service



- Pursue partners in inciminimum revenue guarantee to support (x) and 2d service
- Planned Furking capacity expansion
- Incent, tize airlines to consider Worcester service as logan becomes more congested

Target niche cargo markets for expanded service (e.g.,

larger cargo operations, informed by demand signals



Assess potential to grow cargo or logistics or gration s



Pursue opportunities to support emerging aviation technologies (e.g., eVTOL) via infra, services, testing on Worcester's airfield



Advance west-side solar generation project

specialty pharma, urgent medical logistics)

& partnerships with private operators

• Study potential airfield upgrades to accommodate

Engage prospective tenants on non-aeronautical parcels

the innovation economy and Massport's objectives

Business continuity: Execute on necessary upgrades to remain safe, resilient, and efficient



### Conley

"Delivering efficiency, powering trade"

**Target:** 200K annual containers

First-choice cargo gateway for New England imports and exports delivering best-in-class operational excellence across 200k containers every year

### Strategic Priority Areas



Improve operational and financial efficiency, including optimized land use and an efficient cost base



Develop a roadman for crone and wharf upprades to safeguard co. petitiveness and protect future business



**Example initiatives** 

- Improve crane performance and Overall Equipment Efficiency (OEE)
- Optimize yard layout
- O<sub>k</sub> timese land use of off-terminal support functions
- Invest in an additional large crane
- Explore feasibility and costs for an additional berth to move Conley further to the west
- Continue preliminary steps to dredge Boston harbor to 50+ feet and expand turning basin



Strengthen customer relationships by delivering differentiated value for existing partners and highpotential prospects

- Target opportunities for additional services from highest potential shipping lanes in business development efforts
- Develop tailored service packages for key trade lanes to strengthen customer loyalty

Business continuity: Execute on necessary upgrades to remain safe, resilient, and efficient (e.g., aging infrastructure)



### **Flynn**

"Seamless journeys start here"

**Target:** 600K Annual passengers

The Northeast's leading cruiseport, servicing 600k annual customers with an exceptional customer experience through improved throughput speeds.

### **Strategic Priority Areas**



Invest in **baggage and passenger processing upgrades** to improve customer experience and support future cruise growth



- Modern ze pastenger processing and baggage capacity in main terminal
- Potential] construct modernized cruise terminal in the warehouse



Strengthen **ground connectivity** and curbside on rations with expanded parking, staging, and previsioning facilities

- Consider Real Estate acquisition opportunities near terminal
- Determine optimal use of South Boston parcels to support space for cruise marshalling and provisioning



**Expand cruise partnerships and unlock new revenue streams** to reduce seasonality and fuel long-term growth

- Secure long-term berthing agreements with strategic cruise partners to ensure consistent seasonal operations
- Assess opportunities for new itinerary markets based on evolving demand and industry trends

**Business continuity:** Execute on necessary upgrades to remain safe, resilient, and efficient (e.g., aging infrastructure)



### **REAM**

"Driving waterfront economic growth"

Target: \$100M annual revenue

Generating \$100M+ annually to support Massport operations, drive regional economic development, and create great waterfront spaces, to the extent that RE market conditions allow

### **Strategic Priority Areas**



Identify revenue generating opportunities (e.g., interim uses) for all parcels not currently in a long-term agreement in a down RE market while promoting economic development



Actively attract ar d support **Blue Economy busine sset** to available assets (e.g., Fish Pier, MMT) and connect tenants with marine startups (e.g., Autoport, BHSM, 88BF)



Target and fund priority placemaking activities, using Massport's public spaces to increase portfolio performance, economic development, and community support

### **Example initiatives**

- Pursue '32 ertainment" and oth ar interim uses at Parcal 5-3
- Support the near-term deployment of Tall Ship winter village concept
- Repurpose available space at the Fish Pier for near-term Blue Economy R&D node
- Explore world-class Blue Economy innovation facility in South Boston



Activation of F street and parcels south of Summer Street services multiple strategic priorities

- Advance plans for WTC Avenue as a new focus for arts/culture/community events and festivals engaging tenants, local businesses, and other partners
- Improve wayfinding efforts in South Boston ahead of SailBoston/FIFA in summer 2026



### Cross-cutting themes | Proposed aspirational slogans and strategic priorities



### **Talent**

### "An Employer of Choice"

Be the workplace where talent thrives and tomorrow's workforce is built.

### **Strategic Priorities**

- Elevate our employee value proposition to become a destination for top talent and bestin-class people experiences
- Empower our workforce with innovative training, targeted upskilling, and a forward-looking hiring strategy that anticipates emerging skill needs (i.e., digital).
- Cultivate future leaders through intentional succession planning, accelerated development and seamless knowled to transfer.



### **Community**

### "Being a good neighbor is our responsibility"

Consider our impact on and partner with our surrounding communities to move forward together

### **Strategic Priorities**

- Collaborate with partner agencies, businesses, & community scoups on integrated solution.
- Continue to drive aconomic developman in the Commanwealth
- Frozeriver, consider and mitigate the impacts of our projects and operations as relevant on surrounding communities



## Sustainability & Resilience

### "Acting today for a sust vinable tomor cov"

Pioneer a redient, ret-zero future for all our a sets and for the partners & communities we serve

### trategic Priorities

- Invest in coastal resilience of key assets at highest risk, primarily South Boston and Maritime
- Deliver on Massport's Net-Zero ambitions, considering the role of financial tools (offsets, credits)
- Lead in climate innovation among peers and support the region's sustainability ecosystem



### Digital / Al

### "Powered by data, driven by innovation"

Pursue technological excellence, using data to improve business outcomes while embracing emerging innovations

### **Strategic Priorities**

- Enable timely access to highquality data, liberated from siloes
- Embed digital/IT team members within business teams as datadriven, Al/digital solution partners
- Continuously enhance resiliency and security through automated site reliability



# SPORTAUTHORITA

Wrap-up & next-steps

WASSACHER

2 minutes





### **Next Steps**

Draft plan **report**, reflecting Board feedback

engagement, including 30-day public comment period

Plan **finalization** and publication

**Implementation** of the plan (ongoing)





Human Resources, Diversity, and Compensation



# Robert Haverty- Appointment to Deputy Chief Information Officer



- Bob brings 25 years of IT leadership experience, including 15 years shaping technology strategy for mission-critical public-sector operations
- Since 2019, he has served as Director of IT Aviation at Massport, partnering with the CIO to advance digital transformation, AI initiatives, and innovation programs
- Previously, 20b directed modernization of passenger-facing digital systems and led cross-unit IT initiatives spanning Aviation, Maritime, Real Estate, and Public Safety
- Before joining Massport, Bob held roles in the private sector, including Senior Business Consultant at Corporate Technologies and Web Manager at Nuance Communications, where he managed global web operations and enterprise CRM deployments
- Bob holds deep expertise in IT strategy, vendor management, business continuity, and public safety systems, and is recognized for mentoring talent and building innovation frameworks



Real Estate and Strategic Initiatives



# Waterfront Placemaking Update

Andrew Hargens

November 20, 2025



# Placemaking with Purpose: Activating Spaces, Driving Growth, Building Community

# Summer 2025



65+

events hosted



17,000+
waterfront visitors



501.

NWBE partners



100+

small and local business participants



### Season 2 of the Fish & Farm Market boosted seafood tenants and local businesses

- 22 Fish & Farm Market days (June-November)
- 20+ small and local business partners
- Local musicians and non-profit information pop-ups
- **15,000**+ visitors
- 200% increase in year-over-year foot traffic











# South Boston Maritime Park was transformed into a summer-long music destination

# 6<sup>th</sup> Year of Berklee Summer Concert Series:

- **300+** attendees
- **15** performers
- **11** mini-concerts

### 15th Annual Boston Jazz Festival:

- 700+ attendees
- 30+ event vendors and sponsors









### Summer events at SBWTC Plaza engaged hundreds in fitness, arts and culture

### **Soulful Bliss Festival**

- Music, dance, food, art
- 250+ free attendees

### Konpa N' Paint Night

180+ paid participants

### **3 Massport Movie Nights**

200+ free attendees

### **Fitness Series**

- 14 Soulfire Fitness classes
- 8 Yoga in the Park sessions
- 2 community free classes with Boston Dance Alliance
- 180+ free participants















# Fargo Street mural celebrates Boston's working port with local artist and youth engagement

- Local Artist: Felipe Ortiz
- Youth Artists: South Boston Boys and Girls Club





## **Expanded offerings and community events in East Boston complement Massport parks**

### 6<sup>th</sup> Year of The Tall Ship:

- 270,000+ visitors in 2025
- Waterfront destination with focus on community engagement
  - Taste of Eastie
  - Boo Bash Family Halloween Festival
  - Health and Wellness Classes
  - Weekly Free Live Music Events
  - Local Sports Viewing

### 8th Season of the ICA Watershed:

- **25,000**+ visitors in 2025
  - Featured acclaimed artist Chiharu Shipta's installations on migration, memory, and East Boston
- 12+ community events has red
  - Community Art Days
  - East Boston public school partnerships
  - Veronica Pobles Cultural Center Day of the Dead









# Building on summer 2025 successes, Massport is investing in future opportunities to support small and diverse businesses

- Placemaking advances Massport's vision of creating great, welcome spaces and fuels economic development
- Strong business interest in working with Massport to explore retail opportunities beyond the seasonal Fish & Farm Market
- Seaport Brand using Boxes at the Boston Fish Pier as a storefront for their apparel company
- REAM is working with Capital Programs to create pop-up retail space at the SBWTC Plaza for Summer 2026



"Massport has been an incredible partner in bringing our brand to the Seaport District. Their support has allowed us to showcase Seaport Brand grow as part of Boston's harbor community."

- Stephen Polinsky, owner of Seaport Brand





# Looking Ahead: Expanding partnerships and opportunities for engagement

- Winter Festival on December 6 is jointly sponsored by Massport and 10 World Trade
  - First major public event in the Great Hall at 10 WT
- Creating retail opportunities at the SBWTC Plaza
  - o Small Business Pop-Up: Really Just Shae
- Coordinating complementary programming tied to FIFA 2026 and Sail Boston
- Increasing public communication with official launch of @BOSWaterfront to promote placemaking programs and schedule











# Massport Blue Edge Update

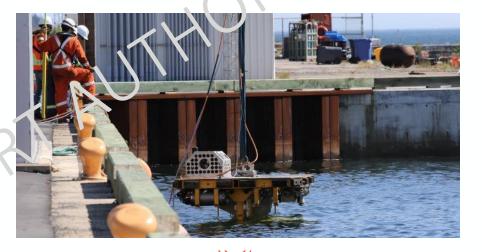
Andrew Hargens

November 20, 2025



# Massport's leadership in the blue economy bolsters our maritime and economic development missions and strengthens Port of Boston competitiveness

- Encompasses a broad range of marine-related activities generally focused on emerging technologies
- Aligns with Massport interests:
  - Complements traditional maritime industries
  - Creates diverse maritime jobs
  - Grows real estate revenue for Massport and tenants
  - Reinforces Massport leadership in pioneering waterfront economic development
- Strengthens our innovation ecosys'en and enhances regional competitiveness
- Strategic Plan analysis to date has identified significant growth potential across industry sub-sectors





















**BOATWORKS** 





# A year of active outreach and engagement with local, regional, and international experts has defined opportunities for Massport to directly support marine business growth

Massport met with dozens of existing stakeholders in New England's blue economy and global port leaders to better understand trends and gaps in the ecosystem

#### **Trends**

- Public investment in blue economy as an economic development driver
- Increasing venture capital and developer enthusiasm as other sectors (e.gr., biotech) recover from post-pandemic market conditions
- Ports repositioning assets to support a greater diversity of users and innovation, tapping into collaborative global networks of like-minaed ports

### **Challenges**

- Siloed public and private sector stakeholders missing out on opportunities to share information about opportunities and resources
- Lack of affordable/accessible waterside fabrication/testing space
- Facilitating business partnerships advances technology commercialization through deeper understanding of end user needs





# Massport "Blue Edge" brand launch celebrates our commitment to advancing the Port of Boston's blue economy

- Blue Edge defines our engagement with the blue economy and marks an important public milestone
- New brand with expanded digital presence increases visibility and reinforces our leadership role
  - **Driver** of economic development
  - **Convener** of blue economy leaders
  - Matchmaker between innovators and established players
  - Facilitator of Harbor access and waterfront workspace
- Going live this month, the new Blue Edge webpage will serve as a portal to connect with Massport and our tenants and learn about active opportunities and success stories







# Establishing a Blue Edge facility at the Boston Fish Pier will create a much-needed waterside research and development workspace in Boston Harbor

- Harbor access and waterside workspaces are critical needs for blue businesses
  - Pre-permitted in-water facility
  - Established management
  - Straightforward and flexible use terms
- Available spaces will be revitalized as innovation platforms
  - o 7,000 SF light industrial R&D space
  - Floating dock and lift to enable pilot testing, product demonstrations, and more.
- Upcoming RFQ process to identify an expert operating partner for the facility









## Port of Boston designated as a Marine TechHub by the Mass Tech Collaborative

- With support from the City of Boston, elected officials, and local stakeholders, Massport successfully applied to designate the Port, identifying the opportunity to steward regional blue economy advancement and formalize stakeholder convenings
- The Port was recently designated as one of 14 Massachuseits
   TechHubs, forming a statewide, cross-industry innovation
   network
- Massport launching an Advisory Committee to support traditional maritime industries alongside the advancement of blue tech initiatives







## Approach: Quickly achieving near-term goals as longer-term projects take shape

**CONVENE CONNECT** CREATE Raise awareness of existing resources 2024-2025 Interview industry leaders and Explore potential partnerships with public within Massport portfolio (including isnant attend conferences and private sector leaders (Complete) spaces) Launch webpage and brand **NEAR-TERM Advisory Committee** of Pilot project to activate floating dock and adjacent underused space Blue Economy leaders to (2025-2027)Formalize partnerships with industry guide Massport's strategy at the Fish Pier stakeholders Competition for startups to tackle key maritime challenges Become **Port Innovator Network LONGER-TERM** Sponsor Bive Economy member, collaborating with top Establish permanent space to symposiums in Boston global ports focused on innovation support Blue Economy innovation and economic development



# Multi-department initiative underway to explore and expand innovation opportunities through internal and external collaboration

- Blue Edge is not happening in a vacuum it's part of a broader initiative to bolster innovation mindset
- Opportunity to **drive impact across business** lines, supported by a cross-departmental Working Group and Executive Steering Committee
  - o Improve efficiency and sustainability
  - Unlock new revenue
  - Strengthen safety and security
  - Enhance customer satisfaction
- Increasing support of Boston's existing innovation ecosystem, including:
  - o SAF symposium and leadership
  - Sponsorship of the Engine's Tough Tech Demo Day
  - Project partner for MassCEC's CriticalMass grant program

# 2025 PRIORITIES



















## Looking Ahead: Where do we see Blue Edge and Innovation in a year?



Established Blue Edge webpage with active opportunities for piloting and tenant engagement



Fish Pier facility operations partner selected with significant physical progress made on buildout of hub and floating dock



Innovate Massport adopted charter with clear goals and responsibilities, initial pilot or competition in place



First two rounds of CriticalMass complete, supporting selected startup partner pilots across Massport's portfolio



Facilities and Construction



# Bipartisan Infrastructure Law (BIL) - Terminal E Improvements (L1757) Full Froject Budget

Luciana Burdi

November 20, 2025



# Massport advances Terminal E rehabilitation and renovations with partial funding from an FY22 Bipartisan Infrastructure Law (BIL) grant

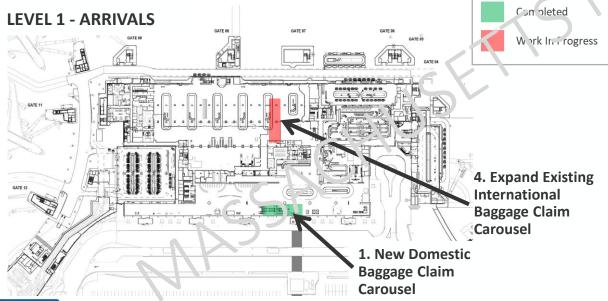
### **Completed:**

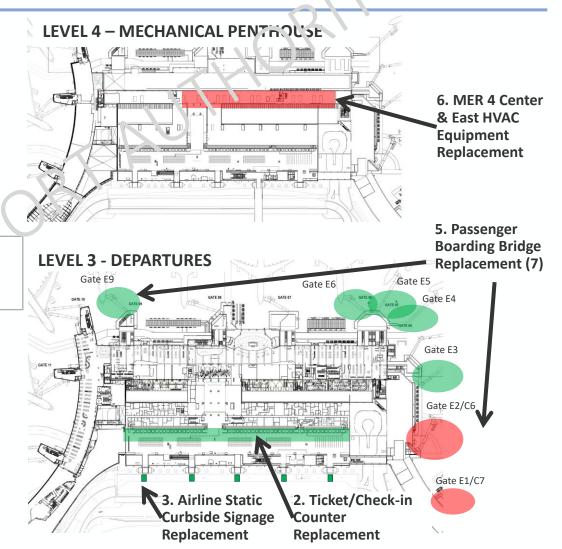
- Expand Domestic Baggage Claim
- 2. Rehabilitate Existing Ticket Counter Area
- 3. Replace Existing Static Departures Curb Airline Signage With New Digital Signage

### **In Progress:**

- 4. Expand International Baggage Claim
- 5. Replace Existing Passenger Boarding Bridges (partially completed)





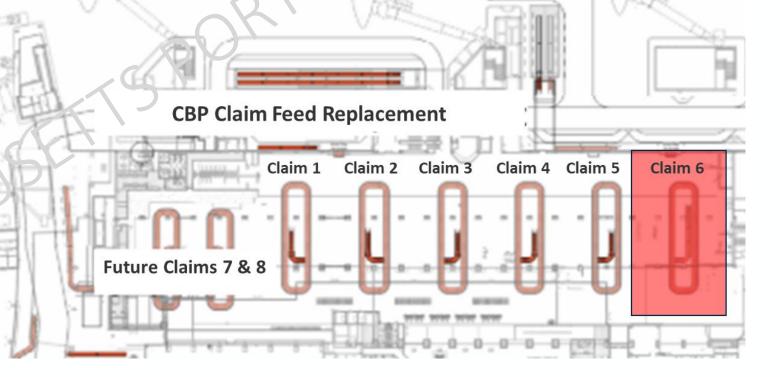


## **Expanding International Baggage Claim Capacity for Larger Aircraft**

### **Expanded International Baggage Claim 6**

- **Project Scope**: Extend Claim 6 to match the length of Claims 1–5
- Purpose: Accommodates Group V and VI aircraft for improved passenger flow
- Current Status: Architectural and structural work underway to enable expansion
- Estimated Completion: Summer 2027







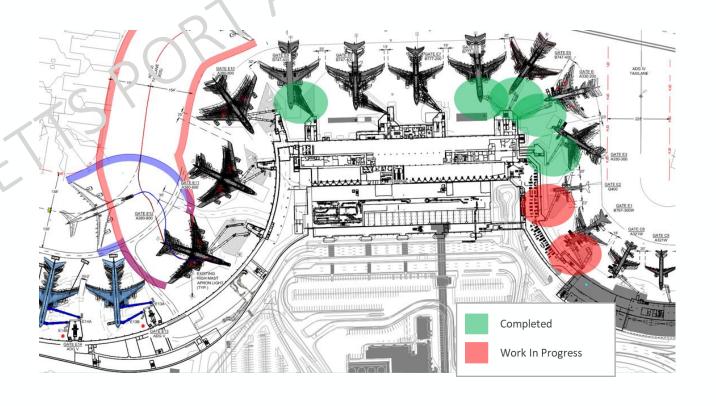
## **Upgraded Passenger Boarding Bridges for Greater Reliability & Performance**

### **Passenger Boarding Bridge Replacement**

- **Project Scope**: Replacement of seven passenger boarding bridges
- Completed: Gates E3, E4, E5, E6, and E9 in May 2025
- Next Phase: Gates E1 and E2 to be completed in Spring 2026

**Gate E5 Complete** 







## **Modern HVAC Upgrade for Reliability & Energy Efficiency**

### **HVAC Equipment Replacement**

- Project Scope: Replace 30+ year-old HVAC equipment in MER 4 Center & East Mechanical Penthouse
- **Upgrade Details:** Install new energy-efficient air handler units with energy recovery systems
- Timeline: Anticipated completion Fall 2028









### **Board Recommendation**

Approve a full project budget for Bipartisan Infrastructure Law (BIL) - Terminal E knprovements (L1757) in the not-to-exceed amount of \$150M



Audit and Firance



# Amendment to Minimum Wage Policy for Certain Commercial Service Operator (CSO) and Aviation Service Operator (ASO) Employees at Boston Logan International Airport

Richard Davey

November 20, 2025



# Massport recommends an increase to the minimum wage policy for Commercial Service Operator (CSO) and Aviation Service Operator (ASO) Agreements

### **Minimum Wage**

Year	MA	Logan	
2014	\$8.00		
2015	\$9.00	\$10.00	
2016	\$10.00	\$11.00	
2017	\$11.00	\$12.00	
2018	\$11.00	\$13.00	
2019	\$12.00	\$14.00	
2020	\$12.75	\$15.00	
2021	\$13.50	\$15.00	
2022	\$14.25	\$16.00	
2023	\$15.00	\$17.00	
2024	\$15.00	\$18.00	
2025	\$15.00	\$19.00	
2026	\$15.( <mark>'0</mark>	\$19.75	
2027	\$ 15 20	\$20.75	

### **Recommendation:**

- Increase \$0.75 to \$19.75 per hour, effective January 1, 2026
- Increase \$1.00 to \$20.75 per hour, effective January 1, 2027
- Companies to provide covered employees who engage with customers with four hours of customer service training per year

#### Rationale:

- Support front line workforce
- Attract employees in a tight job market
- Keep up with inflation
- Retain workforce for safety and security
- Enhance customer service



# Logan Express and Shuttle Bus Operating Agreements Items 8 to 12

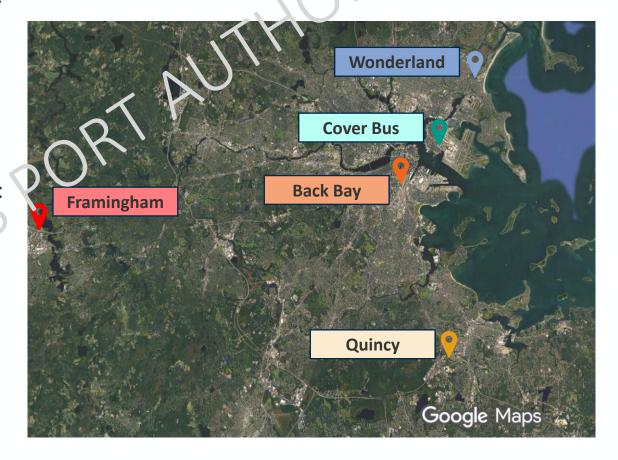
Dan Gallagher

November 20, 2025



## **Background**

- Five shuttle bus service contracts will expire early 2026:
  - 1. Back Bay Logan Express
  - 2. Framingham Logan Express
  - 3. Quincy Employee Shuttle
  - 4. Wonderland Employee Shuttle
  - 5. On-Call Cover Bus (Logan-based)
- Public solicitation for services was issued summer 2025:
  - Framingham Logan Express agreement includes an increase in service frequency from every 30 minutes to every 20 minutes
  - All agreements retain flexibility to scale other services as needed and replace buses as viable zero-emission fleets become available
- Costs for all contracts are within forecasted budget
- New contracts will become effective Q3 FY26





### **Board Recommendation**

Staff recommends the Board approve the Vote to authorize staff to negotiate, execute and deliver Operating Agreements for the following five services:

- Back Bay Logan Express Bus Operating Agreement to Academy Express, LLC for a term of three years with two one-year options in the not-to-exceed amount of \$31,000,000
- Framingham Logan Express Bus Operating Agreement to A Yankee Line, Inc. for a term of five years in the not-to-exceed amount of \$68,500,000
- Quincy Employee Shuttle Bus Operating Agreement to Plymouth and Brockton Street Railway Company for a term of three years with two one-year options in the not-to-exceed amount of \$31,000,000
- Wonderland Employee Shuttle Bus Operating Agreement to Paul Revere Transportation, LLC for a term of three years with two one-year options in the not-to-exceed amount of \$26,000,000
- On-Call Cover Bus Operating Agreements for all Logan Express Locations to (a) Academy Express, LLC for a term of three years with two one-year options in the not-to-exceed amount of \$5,000,000 and (b) DPV Transportation Inc for a term of three years with two one-year options in the not-to-exceed amount of \$5,000,000



# **Peer-to-Peer Car Sharing Operating Agreement**

Dan Gallagher

November 20, 2025



## **Background**

- A Peer-to-Peer (P2P) car sharing company provides an online platform that facilitates car rentals between private owners willing to rent their vehicles for a fee to individuals seeking short-term rentals and functions similarly to Airbach
- Turo has been operating at Logan under a pilot P2P agreement since January 1, 2023
- Pilot agreement allows staff the flexibility to monitor, review and adjust the P2P operations as needed:
  - O Prohibits curbside access all pickups and drop-offs take place in the Economy Garage
  - Has limitations on advertising the availability of cars proximate to the airport
  - All fees, rents, and commissions are commensurate with existing rental car races
- Turo currently licenses 24 parking spaces in the Economy Garage for \$20,000 per space/year with minimal impacts to operations

### Comparison of Turo and Rental Car Operations at Logan Airport

Period	P2P Transactions	P2P Market Share	Rental Car Transactions	Rental Car Market Share	Total Transactions
CY2023	15,000	1.3%	1.15M	98.7%	1.17M
CY2024	12,000	1.5%	1.22M	98.5%	1.24M
CY2025 *	20,500	1.6%	1.23M	98.4%	1.25M
C\'2026 **	31,500	2.4%	1.28M	97.6%	1.32M



<sup>\*\*</sup> Forecast based 60 spaces for P2P companies



## **Proposed P2P Car Sharing Agreement Terms**

### **Current Logan P2P Operations:**

- Current Operator: Turo is the only P2P operator at Logan
- Future Entrants: Any new P2P company will sign the same agreement as Turo

### **Proposed New P2P Agreement:**

- **Term:** 3 years + two 1-year options (up to 5 years)
- Location: Defined, flexible area in the Economy Garage
- Access: Hosts must purchase a transponder from Massport and use the revenue-controlled parking system
- Parking Rates: Subject to Board approval

### **P2P Car Sharing Company Obligations:**

- License spaces in Economy Garage:
  - \$21,825 per space/year (eff. 2/1/2026)
  - \$23.650 per space/year (eff. 7/1/2027)
- Pay 10% commission on gross sales

### **Vehicle Owner Responsibility:**

Pay excess parking fees for stays over 4 hours



### P2P Car Sharing Revenue Comparison: Current vs. Proposed Agreement

		Revenue		
Revenue Category	Rate	Current 23 spaces)	Proposed (60 spaces)	Proposed Per Space per Day
License Area Fee	\$21,285 per space	\$480K	\$1.3M	\$60
Concession Revenue *	10% of gross revenues	\$1.1M	\$2.7M	\$124
Parking Revenue	New P2P parking rate (over 4 hours)	none	\$132K	\$6
Total Revenue	NCH O	\$1.6M	\$4.2M	\$190



<sup>\*</sup> Based on 31,500 Turo travicactions.

### **Board Recommendation**

Staff recommends that the Board authorize staff to execute new agreement with P2P car sharing companies that is consistent with the Board Vote



# Worcester Air Service Incentive Program Extension

Dan Gallagher

November 20, 2025



### **Worcester Regional (ORH) Air Service Incentive Program**

### **Background**

- FAA's Air Carrier Incentive Program (ACIP) policy provides guidance for airports offering incentives to start or expand service
- Incentive programs must comply with the federal obligations (i.e., grant assurances, nondiscrimination, revenue use policy) and cannot favor a specific airline
- Goal: Reduce risk for new carriers or those adding new destinations
- Incentives allowed for up to 2 years for year-round service; may apply only to new destinations

### **Existing ORH Incentive Program (since 2018)**



### **Eligible Services.**

• A minimum of 6 months of continuous service with at least 2x weekly frequencies to a new destination



### Financial Incentives:

- 100% cost credits of airport fees for first two years
- Cooperative marketing promotion of airline route (\$150k)

### **Program Results**

- The Worcester program has supported Worcester's air service growth with 5 destinations added since FY22:
  - Delta: New York (LGA)
  - JetBlue: New York (JFK), Ft. Lauderdale, Orlando
  - o American: Philadelphia



### **Recommended Changes to the Worcester Air Service Incentive Program**

### **Increase Marketing Funds**

- Tier 1: From \$150K  $\rightarrow$  \$200K for service  $\geq$  2x weekly
- Tier 2: From \$150K  $\rightarrow$  \$250K for service  $\geq$  5x weekly

### **Service Discontinuation Policy**

- If an airline ends a service subject to the Air Service Incentive Program after 6 months but before 2 years:
  - Remaining term may apply to a new qualifying service
  - No new 2-year term for replacement service
  - o Remaining marketing funds may be applied, if eligible

### Proposed Worcester Air Service Incentive Program

Criteria	Tier	Tier 2
Eligible Service	≥ 6 months, <b>2x weekly</b>	≥ 6 months, <b>5x weekly</b>
Airport Fee Credit	100% for first 2 years	100% for first 2 years
Marketing Support	\$200K	\$250K



### **Board Recommendation**

Staff requests that the Board approve the modified Worcester Air Service Incentive Program as presented





Assent Agenda



Executive Session



Public Session



# North Jetty Developer Designation

Andrew Hargens

November 20, 2025

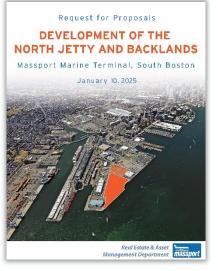


### Reactivating the North Jetty deep-water berth is a longstanding Massport priority

- Opportunity to rehabilitate and activate this important maritime asset in the South Boston Designated Port Area
  - Deepwater access to Federal navigation channel
  - Address demand for bulk, breakbulk, special project cargoes
  - Create blue-color and union jobs
- Significant experience/investment required to restore/operate the berth and backlands as a multi-purpose marine terminal
  - Up to 16 acres of backlands to support berth operations
  - o \$20M from the Commonwealth and a \$1M from MARAD (Federal)
- Massport seeing a capable private partner with aligned interests, proven track record, and financial capacity
- RFP produced 3 bids
  - EDIC/City of Poston simultaneously issued an RFP for its 3-acre "Parcel Ni", located directly adjacent to the North Jetty







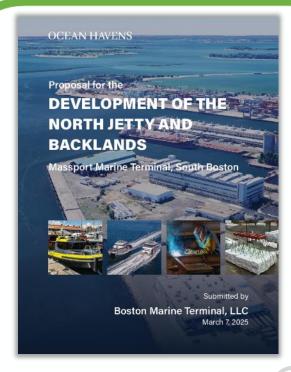


# Massport staff, Selection Committee, and consultant efforts throughout 2025 have arrived at a selected partner and recommendation to the Board

#### December June 2025 November 2025 **March 2025** 2024 Eastern Salt Three RFP Best and Selection Final Offers designation Committee responses terminated received received. recommendation **April 2025 Summer 2025 January** 2025 **Proposers Evaluation of** RFP issued interviewed by responses, Selection coordination with City of Committee Boston



# Selection committee evaluation determined the Ocean Havens proposal and team to be the most responsive to the RFP selection criteria



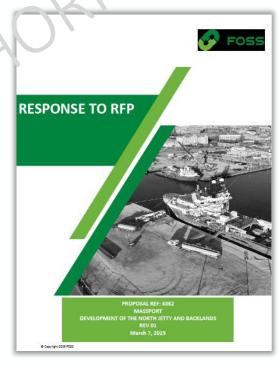
### Boston Marine Terminal LIC, dba Ocean Havens

- Multi-purpose marine cargo terminal
- Strong maritime industrial facility experience
- Also bid on Parcel Vi



### Forthill Resources, aka First Boston Sustainable Institute

- Cargo terminal, Al data center, asphalt plant, cement terminal, and hydrogen plant
- Limited team maritime industrial experience
- Did not bid on Parcel M



### **Foss Offshore Wind**

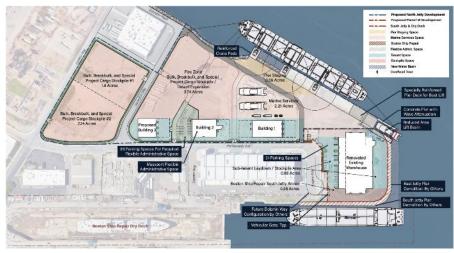
- Multi-purpose cargo terminal focused on supporting the offshore wind industry
- Also bid for Parcel M
- Withdrew bid



### Ocean Havens' vision for the North Jetty is highly consistent with Massport goals

- Flexible multi-purpose marine terminal capable of serving a range of maritime uses/customers and Port needs
  - Berth/apron capability for loading/unloading oceangoing vessels
  - Bulk, breakbulk, project cargo handling/storage/distribution
  - o Expanded vessel repair, services, storage in Boston Harbor
  - Synergy with existing maritime uses in the Marine Park
  - Supports emerging blue economy uses and DOD/other visiting vessels
- Proposed capital improvements
  - o Rebuild North Jetty deep-water berth/ap on to enable flexible and loading/unloading and heavy-lift cargo handling
  - o Improve and integrate 16 acres of backlands
  - Construct new boat basin for efficient vessel servicing
  - o Raise site elevation to address resiliency
  - o Rehabilitate Farcel M warehouse or construct new warehouse building on North Letty backlands (contingent on Parcel M designation by EDIC)







### Ocean Havens team has strong experience building/operating maritime facilities

- Chuck and Ann Lagasse, Ocean Havens
  - Decades of experience building and operating marine facilities
  - Charlestown Marina was voted national Large Marina of the Year in 2023
  - Tenant/operator Boston Harbor Shipyard & Marina (BHSM)
- Specific team members with direct maritime experience
  - Marshall Greenland, Ocean Havens (point of contact)
  - Rick Elliott, Ports America (cargo operator)
  - o Dan Adams, Landing Studio (waterfront planning/design)
- Ocean Havens has an excellent track record in diverse maritime industrial facilities in Boston Harbor and throughout the Commonwealth
  - o BHSM operation supports 30 businesses and 250+ employees
  - Business and technology innevation stabilized Blue Atlantic Fabricators
  - o Invested \$4 million in East Boston (including new 80-ton travel lift and 500-ton floating drydo(k) with plans to invest \$25 million over 5 years
  - o Infrastructure ir vestments enabling local vessel servicing (e.g., fueling, repairs, storage) for passenger ferries, pilot vessels, fire/police vessels















### **Next steps**

### **Board Vote**

 Staff recommends that the Board designate Boston Marine Terminal LLC, doing business as Ocean Havens, as the developer of the North Jetty and backlands pursuant to the RFP

### **Next Steps**

- Negotiate term sheet and development agreement by December 31, 2026
- Begin work with Ocean Havens on design and permitting

