

11<sup>TH</sup> ANNUAL MASSPORT BUSINESS DIVERSITY SUMMIT

## MONDAY, MAY 5, 2025 9:00 AM - 3:00 PM HILTON BOSTON LOGAN AIRPORT

For more information contact MassportBDS@massport.com



"Ita" Maria Itati Moguilner, Deputy Director, Performance Optimization & Excellence Paula Raczkowski, Manager of Procurement Resources

Contact us:

CPbidquestions@massport.com

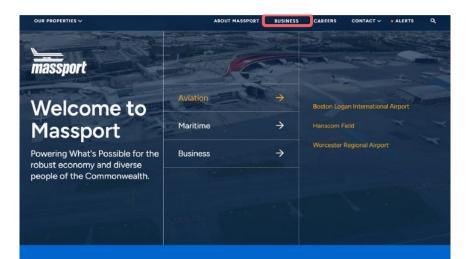
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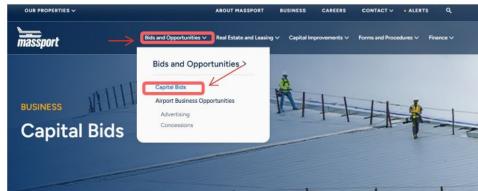
# Massport RFP Procurement and RFQ Design Process/Proposer & Bidder Expectations





Connecting Massachusetts and New England to the world

#### www.massport.com

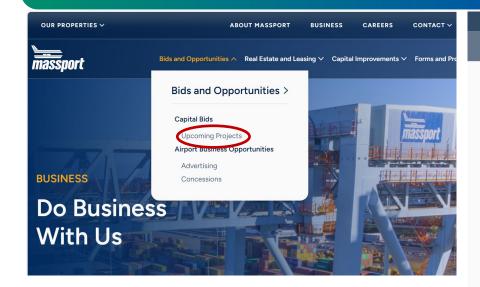


## Massport has introduced online bidding

All new bids for C.149 and C.30 projects Consultant Professional Services can be found on the Massport Bid Express website. The construction projects listed below







Scan to go to page:



# OUR PROPERTIES × ABOUT MASSPORT BUSINESS CAREERS CONTACT × • ALERTS Q Massport Bids and Opportunities × Real Estate and Leasing × Cepital Improvements × Forms and Procedures × Finance ×

#### CAPITAL BIDS

#### **Upcoming Projects**

See Massport's upcoming design and construction project opportunities across our facilities. Please note: all active advertised opportunities can be found on the Massport Bid Express website.

Please find our upcoming projects below:

PROJECT #	PROJECT TITLE	OPPORTUNITY TYPE	ANTICIPATED ADVERTISING (QUARTER IN CALENDAR YEAR)
L1773	A to B Post Security Connector	Construction Management at Risk	Q3 & Q4 - 2024
AP2419-C1	419-C1 Emergency Water Repair - Term Contractor Construction Services (House Doctor)		Q4 - 2024
H296/315	Rehabilitate Taxiway E and Construct Taxiway E5 -Hanscom	Professional Services	Q4 - 2024
L1705	North/South Gate pavement Construction Services		Q4 -2024
L1752-C1	Logan Central Garage Structural Improvements	Construction Services	Q4 - 2024
1798 Taxiway C and D Separation Alternatives Planning Study		Professional Services	Q4 - 2024
L1798 Runway 4R-22L Runway Safety Area Alternatives Planning Study - Logan		Professional Services	Q4 - 2024
L1802	Public Safety Building	Construction Management at Risk	Q4 - 2024



#### Massport has introduced online bidding

All new bids for C.149 and C.30 projects Consultant Professional Services can be found on the Massport Bid Express website. The construction projects listed below under Advertised Contracts that are C.149 or C.30 have already been advertised. No hard copies of the bidding information, Proposal, Plans and Specifications, Addenda, or other material is available. Nor will Massport accept hard copy bids for these projects. Bidding on these projects is completely online.

All bidders need to be registered with Bid Express to submit or respond to Bids. Please refer to the new Bid Express New Vendor Instructions.

BID EXPRESS NEW VENDOR INSTRUCTIONS

#### Advertised Contracts

Select An Opportunity Type

PROJECT #	OPPORTUNITY TYPE	PROJECT TITLE	DUE DATE *	ESTIMATE
A433-C2 Bid Express	Construction 149/30	HANSCOM NORTH AIRFIELD HANGAR SOLAR, BEDFORD, MASSACHUSETTS	10/09/2024	\$604,000
L1749-C2 GENERAL Bid Express	Construction 149/30	SECURITY TURNSTILE REPLACEMENT AT PRESOUTT STREET, LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	10/09/2024	\$352,000
L1773	Construction Manager At Risk	1773 – A TO B POST SECURITY CONNECTOR BOSTON LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	10/03/2024	\$215,000,000
L1749-C2 SUB Bid Express	Construction 149/30	SECURITY TURNSTILE REPLACEMENT AT PRESCOTT STREET, LOGAN INTERNATIONAL AIRPORT, EAST BOSTON, MASSACHUSETTS	09/25/2024	\$352,000





BUSINESS **Bids and Opportunities** View current bids and opportunities for goods and services and capital improvements at M

To successfully operate and maintain our facilities each day, and to do our jobs, we rely on a dynamic supply chain to provide us with an extensive list of goods, cutting edge technology, and the highest level of professional services from numerous external vendors. Massport utilizes Bid opportunities to source the goods, the technologies, and the services it needs. Bids are also performed on construction projects with our Capital Programs Department.

Bids are accepted in accordance with Massport's procurement policies and procedures, and we encourage women-owned, minority-owned, and small businesses to participate.



Capital Bids Opportunities Opportunities These can include

agreements with general These can include equipment purchases services agreements with architectural and various parts and supplies. engineering firms, and new hardware and other such capital bid software technologies, items pertaining to energy, printing, etc. Massport construction projects. → View Open Opportunities

#### Bid Express

Goods and

Services

Massport utilizes Bid Express, a secure bidding platform, to advertise opportunities. There is no charge to register or bid; simply follow the registration path and select Pay per solicitation (non-member) All of Massourt's bid opportunities are free for our vendors to submit bid proposals.

View all open procurement opportunities for goods and services and capital programs, including construction and design projects on Bid Express.





→ View Open Opportunities





Explore opportunities in leasing, operations, advertising, concessions and more at our airports.

→ Explore Opportunities

> View Open Opportunities



#### Scan to go to page:





		infotech
My Info		Welcome to Infotech® registration
_ First Name	_ Password	only the services you need and get access from any
: Last Name	Password Confirmation	
Email	_ Question	
Email Confirmation	Answer	
praczkowski@massport.com		
Time Zone	If you forget your pessword we'll ask you to verify this.	
(GMT-05.00) Eastern Time (US & Canada)	8×	
My Business		
1 Name	City	
Phone	2 State	
(885) 585-8550 x60		
Address1	. Postal Code	
Address2		
" I have read and agreed to Privacy Policy, Terms of Use, and DMC Infetech uses any personal information I supply to Infetech, and I a	UA Policy, and acknowledge that I understand how prove of these uses	0.00
Keep me updated on the latest infotech new product releases and	promotional offerings.	0.10
		Régister Cancel

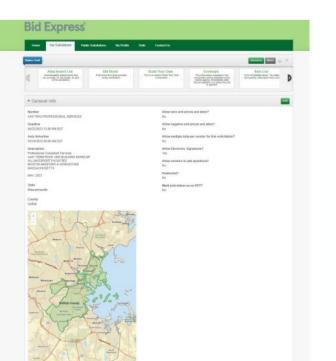
 All bidders (including consultants) need to be registered with Bid Express to submit or respond to Bids.

#### https://www.infotechexpress.com/registration/new

 Please refer to the new <u>Bid Express New Vendor</u> <u>Instructions</u>: <u>https://infotechinc.zendesk.com/hc/en-us/sections/12044610308375-Bid-Express-Vendors</u>



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Sea	rch far Number, Code or Description	0		Resut
Cre	ate Solicitation   •		Sokolations Tomp	lates) (An
	Bolicitation		Status	Due
0	A447 RFQ PROFESSIONAL SERVICES Professional Consultant Services A447 TERM RCOF AND BUILDING EN		Draft	05/22/20
0	LP2301 UP2301 FY 24-27 PASSENGER BOARDING BRIDGES MAINTENANCE		Advertised	05/25/20
0	AP2302-C1 (TERM) AP2302-C1 TERM INTERIOR BUILDING REPAIRS, BOSTON, BEDFOR		Draft	05/24/20
0	AP2305-C1 (TERM)		Advertised	05/03/20
0	L1740-C1 (GENERAL) LOC CRAC UNIT REPLACEMENT, ONE HARBO		Closed	04/25/20
0	L1738-C1		Closed	04/19/20
0	L1740-C1 (SUB) L1740-C1 (SUB) LOC CRAC UNIT REPLACEMENT, ONE HARBORSIDE		Closed	04/12/20
0	W308-C1 W308-C1 RUNWAY 11-29 REHABILITATION FROM STATION 48+20 TO		Closed	03/22/20
0	L1709-C1 L1709-C1 2023 MISCELANEOUS AIRFIELD PAVEMENT IMPROVEMEN		Closed	03/22/20
0	H288-C1 H288-C1 RUNWAY 5-23 (SOUTH OF RW 11-29) REHAB, LIGHTING AND		Closed	03/08/20
0	AP2209-C1 (TERM) AP2209-C1 EV2023-3026 TERM CONTRACT FOR ON-CALL AND EMER		Closed	03/06/20
	MP2301-C1 (TERM)			03/08/20



\* Project Solicitation Documents





## ADDITIONAL ADVERTISEMENT LOCATIONS:

- COMMBUYS
- Central Register
- Boston Herald
- Bay State Banner
- Bid Express
- MPA Website

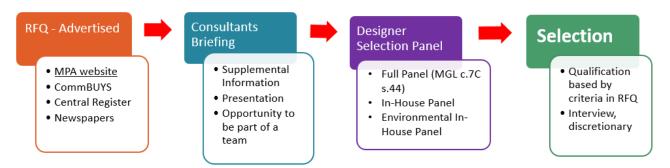
- Associated General Contractors of MA (AGC)
- Construction Industries of MA
- Massachusetts Minority Contractors Association (MMCA)
- Supplier Diversity Office (SDO)



#### **PROFESSIONAL SERVICES**

- Design Services:
  - Building (MGL c.7C s.44)
  - > Non-Building
- Term Consultants: Building and Non-Building
- Environmental Services

#### The process is similar, but the Selection Panel changes by project type





GSA	U.S. Gene	eral Service	es Admin	istration					Ф Ре	er Diem
Buy Thr	ough Us 🗸	Sell to Gove	ernment 🗸	Real Esta	ite ~ Polio	y & Regulations 🚿	Small Busine	ss v Tr	avel 🗸	Tec
Home										
GSA F	orms L	ibrary								
Find a f	orm		Sear	rch						
Search	by form numb	oer, name or k	eywords							
Search	by form numb	per, name or k Standard	eywords Optional	Other	All Current	Obsolete	FAQs			
				Other Forms	All Current Forms	Obsolete Inactive Form	-			

Authority or Regulation: FAR (48 CFR) 53.236-2(b)

DOWNLOAD THIS FORM:

Choose a link below to begin downloading.

1. <u>SF330-21.pdf</u>[PDF - 1 MB ] PDF versions of forms use Adobe Reader <sup>\*</sup>. <u>Download Adobe Reader</u><sup>\*\*</sup> https://www.gsa.gov/forms-library/architect-engineergualifications

Standard Form 330

#### <u>Tips:</u>

- Check our Website weekly.
- Reach out to CP <u>sbrace@massport.com</u> if you want to review previous proposals; it can be helpful!
- Attend the "Project Briefing" even if you do not plan to submit as Prime.
- Make sure you follow the *SF330* directions on how to fill the form
- Use the latest "logo"
- All Selection meetings are open to the public; ask to attend if interested
- QA/QC your response.
- Address **each** selection criteria thoroughly ... they are equally weighed



# **Q & A**

Scan to email us:





# Thank You



# **ADMINISTRATION & FINANCE**

Anna M. Tenaglia **Deputy Director Administration** & Finance **Donna Derrico-Sands** Manager, Purchasing **Jeanette Berrios** Administrator, Central Services MaryEllen Campbell Manager, Administration



# Massport's Procurement Process

Procurement Method	Contract Value	Type of Requirement	Method of Solicitation	Final Document
Sound Business Practice – Favorable pricing based on scope	Under \$10K	Goods and Service	Email and/or Phone One (1) Quote required	Purchase Order
RFQ (Request For Quote)	Between \$10K & \$50K	Goods and Service	Written email request for quotation (minimum of three (3) quotes)	Purchase Order / MPO (Modified terms & conditions)
RFP (Request for Proposal)	Over \$50K	Goods and Service;	Advertisement on Bid Express Formal proposal	Purchase Order / Contract (Terms & Conditions)
RFI (Request for Information)	Over \$50K	Service	Advertisement on Bid Express & Massport Home Page	Possible RFP

• Construction related solicitations are separate



# **Selection Process**

# Best Value to the Authority

- Price
- Quality
- Community Engagement
- Experience

### Construction Bid – MGL 30B

- Lowest Price
- Meets the expectations outlined in the RFP

### **Selection Committee**

- Community Engagement
- Price
- Responsiveness to RFP
- Experience



# How to be Awarded a Contract?

## **Participation in the Bid/Process**

- 1. Register as a vendor on Bid Express, it's free
- 2. Provide the Purchasing Unit with your contact information
  - Include a brief description of your business email
  - Email purchasing@massport.com
- 3. Watch for email notifications from Bid Express & Massport
- 4. Submit a competitive bid proposal



# Bid Express - How to Videos - bidexpress.com/vendor\_resources

### This video will cover everything you need to know.. how to register, creating your digital ID, how to search for a solicitation and how to submit a bid

#### Bid Express Service - Vendor Training Video (51m, 56s)



Vendor/bidder video (1m, 31s)

Bid Express Bid Submission Tutorial (1m, 51s)

Bid Express Bid Withdrawal Tutorial (1m, 15s)





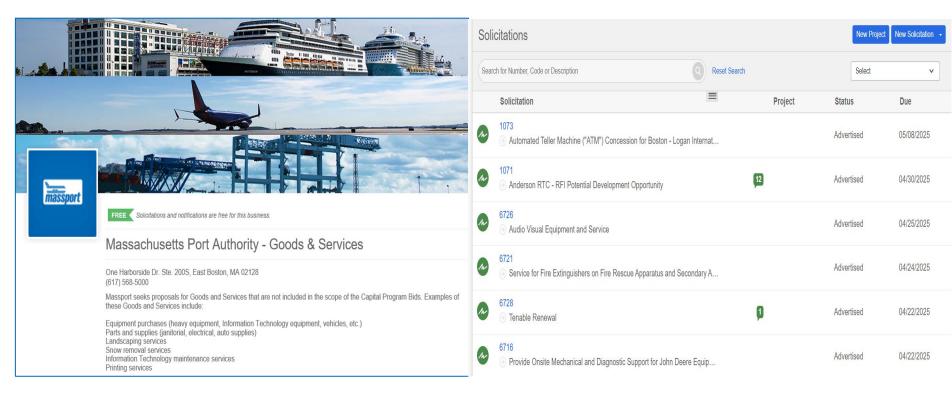
# A&F Purchasing Unit - Overview

The A&F Purchasing Unit is responsible for all goods & non professional services as well as advertising all Requests for Proposal (RFPs) for the Authority

- The Unit processes in excess of \$150 million in purchase orders and service contracts during an average fiscal year
- This results in over 3,500 purchase orders and 220 service contracts
- All (over \$50K) RFPs are advertised on Bid Express; a secured internet bidding & proposal service



# Bid Express - Massport's Main Menu Page - Goods & All Services





# Upcoming RFPs for the Authority

Information Technology Software & Hardware	Authority-Wide	All Year
Unleaded / Heating Fuel / Diesel	Authority - Wide	July 2025
Snow Removal	Worcester Airport	August 2025
Armored Car Services	Logan & Maritime	September 2025
Boiler Repairs	Logan Airport	October 2025
Restroom Equipment	Logan Airport	November 2025
Landscape Services	Logan Airport	June 2025
Uniforms – Public Service	Logan Airport	January 2026
Electrical Supplies	Authority-Wide	January 2026
Safety Supplies	Logan Airport	January 2026
Office Supplies	Authority-Wide	January 2026
Corporate Catering	Authority-Wide	July 2026

# A&F Central Services Unit – Overview

The A&F Central Services Unit provides a wide range of services critical to ensuring business units across the Authority maintain optimal operational productivity. There are a number of Authority-wide contracts A&F Central Services oversees including:

- Fuel Program
- Office Supplies
- Copier Toner & Ink Cartridges (recycling included)
- Shipping and Courier Services
- Moving Services
- First-Aid / Safety Kits
- Multifunction Devices (copiers)
- Locksmith Services
- Coffee & Breakroom Supplies
- Drinking Water



# A&F Administration Services Unit - Overview

The A&F Administration unit is responsible for the planning, execution and oversight of key programs that enable and facilitate essential external business activities. The Authority wide contracts that are managed by A&F Administration include:

- Travel Program
- Catering Program
- Records Retention Storage
- Electronic Document Management System (EDMS) 2025 project



# Administration & Finance: Contact Information

AnnaTenaglia, Deputy Director Administration & Finance ATenaglia@massport.com

Donna Derrico-Sands, Manager, Purchasing DDSands@massport.com

Jeanette Berrios, Administrator, Central Services jberrios@massport.com

MaryEllen Campbell, Manager, Administration MCampbell@massport.com



## "2025 Business Diversity Summit"

Monday, May 5, 2025

# **Aviation Facilities**



# **Aviation Facilities Units**

Aviation Facilities has (8) eight units responsible for maintenance & repair of all Massport buildings, facility assets, roadways and landscaping at Logan Airport. Facilities ensures efficient and safe operational function of the Logan terminals and outlying buildings.

- Mechanical, HVAC, Water & Sewer
- Sign Shop
- Central Stockroom
- Contract Services
- Central Heating Plant
- Electrical
- Structural Lock & Key
- Airside, Landside, Mobile Fleet





### **Contract Services**

The Contract Services Department is responsible for the daily operations and maintenance of numerous outsourced contracts.

- Building Cleaning Services
- Pest Extermination
- Snow Removal Services
- Fire Alarm Testing Maintenance and Repair
- Window Cleaning
- Interior Landscaping
- Environmental Management Contract
- Passenger Loading Bridge Maintenance
- Baggage Handling Systems Maintenance
- Elevator, Escalator, Moving Walkway
  Maintenance
- Cleaning Contract Consultant
- Terminal Streaming Music & Paging Automated Aircraft Docking System Maintenance
- Airfield Weather Monitoring System Maintenance
- Concession Grease / Fryolator Maintenance
- 9/11 Memorial Structure Maintenance
- CCTV System Maintenance
- Skilled Trades Maintenance Contract











## **Sign Shop**

The Aviation Signage Department is responsible for design, fabrication, installation and maintenance of more than 10,000 signage assets per year including roadway, terminal, curbside, garage, facilities, utilities, fleet, airfield taxiway and runway signage, and more than 700 ACS Doors.

- Term Signage Contract
- Interior & Curbside Signs
- Roadway Signage





## **Central Stockroom**

Logan Central Stockroom - Responsible for the management of approximately 2.5 million worth of inventory

- Auto Supplies
- Baggage Conveyor Belt
   Supplies
- Electrical Supplies
- Fuel Contract
- Janitorial Supplies Agreement
- Paint Supplies
- Small Hand Tool Supplies







## Structural, Lock & Key

**Structural Department -** Responsible for the maintenance and repair of all interior and exterior finishes of the terminal facilities and a number of administrative and support facilities

**Lock & Key Department –** Responsible for the issuance and maintenance of key and door hardware, per Massport directive and in accordance with TSA Regulations.

- Coring Contract
- Door Repair & Replacement
- Dock Maintenance
- Fire Extinguisher Contract
- Flooring Repair & Replacement
   Contract
- Glazing/Glass Contract
- Roofing Repair & Maintenance
- Term Caulking









## Airside, Landside, Mobile Fleet

Airside/Landside Department is responsible for the maintenance of Logan's landscaped, asphalt and concrete surfaces on the airfield, roadways and terminal sidewalk locations.

**Mobile Fleet Department** is responsible for routine maintenance and repairs to 327 fleet vehicles and over 400 total heavy equipment units which include Heavy Snow Removal and tooling.

- Term Fencing Contract
- U.S. Wildlife Cooperative Agreement
- Fleet Vehicle Repair
- Heavy Equipment Repair
- Off Airport Properties
- Landside Landscape
- Rubbish Removal
- Maintenance of EMAS Bed
- Pavement Repairs
- Japanese Beetle Control
- Runway Safety Area Maintenance
- Airfield Pavement Maintenance











### Mechanical, HVAC, Water & Sewer

**Mechanical Department** - Responsible for the operation, maintenance and repair of numerous mechanical systems which support the terminals, roadways and aircraft apron areas.

Water and Sewer Department - Responsible for the operation, maintenance and repair of Logan's underground domestic/fire protection water distribution as well as the storm and sewer drainage systems.

**HVAC Department**: Responsible for the operation, maintenance and repair of 135 air handling systems, their associated controls and distribution systems within all Logan Airport facilities.

- Mechanical Maintenance & Repair Contract
- Snow Melter Maintenance Contract
- Landscaping Sprinkler Contract
- Overhead Door Contract
- Automatic Door Maintenance and Repairs
- Welding Contract
- Security Gate Repairs (North/South)
- Sewer Ejector Maintenance
- Pump Repairs
- Storm Drain Maintenance
- VFD Maintenance

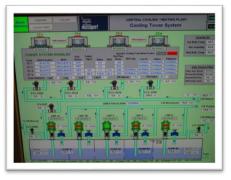














## **Central Heating Plant**

The Central Heating Plant is a 1<sup>st</sup> Class Plant which supplies high pressure steam, high temperature hot water (HTHW) and chilled water for the purpose of heating and cooling the terminals, hangars and numerous administrative facilities.

- CHP Chiller and Miscellaneous Refrigeration Maintenance
- Water Treatment
- DCS System Monitoring
- Term Mechanical
- Combustion Controls
- Burner Management

### **Electrical**

The Electrical Department is responsible for the operation, maintenance and repair of the electrical distribution network at Logan Airport

- High & Low Voltage Maintenance
   Contract
- High Voltage Switchgear Contract
- Remote Airfield Lighting Control Contract
- Emergency Generator Maintenance Contract
- Maintenance of Logan Traffic Signals
- UPS Maintenance
- Electrical High Voltage Audit Contract







# **Upcoming Facilities Opportunities**

- Annual Overhead and Jib Crane Inspections (1st Quarter, 2025)
- Airport curbside and internal signage in the Terminals (4<sup>th</sup> Quarter, 2025)
- Artificial Turf Installation and Repairs Airfield FAA Approved (1st Quarter, 2026)
- Chevrolet Parts and Service including Electric Vehicle (1st Quarter, 2026)
- Facilities Support Contract, Escalator Restart RFI/RFQ (3rd Quarter, 2025)
- Fleet Maintenance Auto Parts & Supplies (1st Quarter, 2026)
- Fleet Mechanics Uniform's and Cleaning Services (1st Quarter, 2026)
- International Heavy Duty Truck Parts & Service (4th Quarter, 2025)
- Landscape Maintenance Logan Airport Properties (4<sup>th</sup> Quarter, 2025)
- MA State Inspection Stickers for vehicles under 10,500 lbs (3rd Quarter, 2025)
- MA State Inspection, On-Site Stickers for trucks over 10,500 lbs (3rd Quarter, 2025)
- Overhead Roadway signs and exterior freestanding signs (3<sup>rd</sup> Quarter, 2025)
- Ramp & Apron and outlying parking lots Snow Removal (2<sup>nd</sup> Quarter, 2025)
- Rampside and Street-Side Snow Removal (1st Quarter, 2025)
- Sharp & Needle inspection and disposal contract (2<sup>nd</sup> quarter, 2025)
- Small Landscaping Equipment Parts & Service (4th Quarter, 2025)
- Poly Plow Edges for Vammas / Street Trucks (1<sup>st</sup> Quarter, 2025)



# **Aviation Facilities Contact Information**

Patrick Minihane, Deputy Director, Airport Facilities pminihane@massport.com

Clyde Yarde, Assistant Director, Technical Services
 cyarde@massport.com

HVAC, Mechanical, Water Sewer, Electrical, Central Heating Plant

Richard O' Loughlin, Assistant Director, Facilities Operations
 <u>roloughlin@massport.com</u>

Central Stockroom, Airside, Landside & Mobile Fleet, Structural, Sign Shop

Patrick Hartigan, Assistant Director, Facilities Services
 <u>phartigan@massport.com</u>

Contract Services, Asset Management, Building Control, and Facilities Budget



# Information Technology

Alex Smith Infrastructure Manager Charles Campbell Director IT Operations



# Information Technology – Overview

The Information Technology department shares the Authority's common goal of delivering superior customer service by leveraging emerging technologies to improve communications with our passengers, business partners and the community.

IT is a service based organization that works collaboratively across departments to provide technological leadership, resources, technology education and tools in support of the Authority.

#### Information Technology (IT) Mission Statement

The mission of the Information Technology department is to provide innovative, robust and secure Information and Telecommunication systems for employees and members of the public who use Massport's facilities and systems. IT strives to provide efficient and accessible technology to enable Massport to successfully meet its business goals and promote local and regional economic prosperity.

#### IT Related Purchases

Information Technology Software & Hardware

Authority-Wide

All Year



### Help Desk Support









Telephones



Video Cameras













Smart Buses



Smart Buildings

States of

### Networking & Telecommunications



Extreme Switches & Routers



Cisco Switches & Routers



WiFi Access Points



Avaya PBX & Gateways



Miles of Cabling Plant

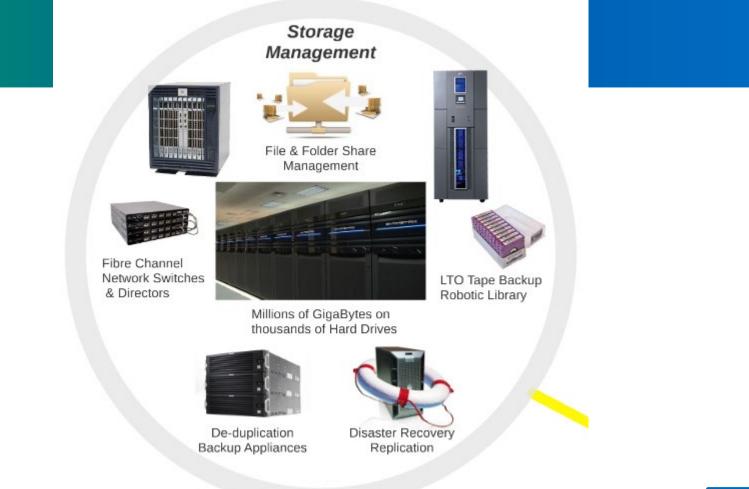


### Cyber-Security















# Joseph Schirripa AIRPORT CONCESSIONS AND LEASING ACCOUNT MANAGER

AIRPORT BUSINESS OFFICE Boston Logan International Airport



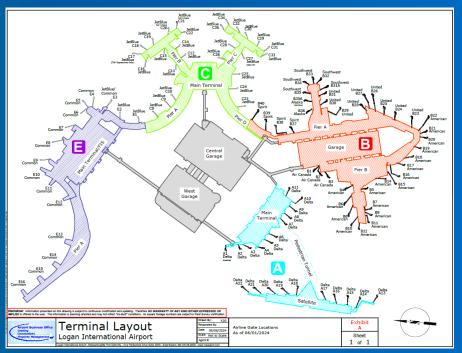
# AIRPORT BUSINESS OFFICE Boston Logan International Airport

4 Terminals – A, B, C and E

**105 Active Gates** 

47 Airlines

Non-stop Destinations: 86 Domestic 61 International





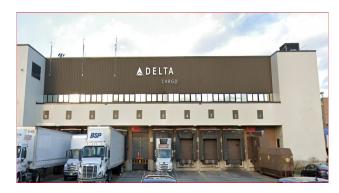
# **Airport Business Office**

The **AIRPORT BUSINESS OFFICE** oversees the development, negotiation, and administration of Aviation-related:

#### **PROPERTY & LEASING**

- Airline Leases
- Airline Operating Agreements
- Aviation Service Company Agreements
- Commercial Service Operator Agreements
- Cargo Leases
- Fixed Base Operator Agreements
- Hangar Leases
- License Agreements
- Non-Airline Leases
- Other Leases e.g., Flight Kitchens
- Property Management







## **Airport Concessions**

#### **CONCESSION AGREEMENTS**

#### MARKETPLACE DEVELOPMENT

- Food & Beverage
- News & Gift
- Specialty Retail
- Duty Free
- Services
- Retail Vending Machines







# Additional Airport Concessions

- Automated Teller Machines (ATMs)
- Car Rentals
- Commercial Advertising
- Foreign Currency Exchange
- Gas Station
- Hotels
- Luggage Carts
- Prohibited Mail Back Program
- Television News (In-Terminal)
- Vending Machines (employee areas only)







# **Upcoming Concession RFP Opportunities**

- <u>In-Terminal Television News RFP Spring 2026</u>
   Contact: Dan Geleta, Airport Concessions Business Manager, 617-561-1858
- Foreign Currency Exchange Services Spring 2026
   Contact: Alex Hamling, Concessions and Leasing Portfolio Manager, 617-561-1739
- <u>Commercial Advertising (Interior & Exterior) RFP Late Spring 2026</u>
   Contact: Joe Schirripa, Airport Concessions and Leasing Account Manager, 617-561-1782
- <u>Vending Machines (Food & Beverage/Employee Areas Only)</u> RFP Spring 2027 Contact: Joe Schirripa, Airport Concessions and Leasing Account Manager, 617-561-1782
- Food & Beverage, News & Gift, Duty Free, Services, and Specialty Retail Concession Opportunities Managed by MarketPlace Logan, contact: Lou Villani, General Manager, MarketPlace 617-567-1850

For more information about upcoming RFP's, please visit: https://www.massport.com/business/bids-and-opportunities



## **Airport Business Office Contact Information**

## **General Information & Inquiries**

## 617-561-1662

ABOLogan@massport.com



## MARKETPLACE DEVELOPMENT

May 5, 2025

*MASSPORT* Business Diversity Summit Boston Logan International Airport



Luciano Villani Vice President / General Manager Ivillani@marketplacedev.com 508-728-4143

MARKETPLACE DEVELOPMENT | BUSINESS DIVERSITY SUMMIT 2025

Melanie Perez Compliance Manager/ACDBE Liaison mperez@marketplacedev.com 617-921-9116



# About MarketPlace Development

Over the past 30 years, MarketPlace has developed and managed world-class retail programs in some of North America's largest travel markets.

By merging free market dynamics with the needs of the public sphere, our development model delights passengers with the best local offerings, and the right mix of the familiar with the new. It also generates more revenue, satisfies more passengers, establishes stronger tenants, and builds better airports.

At MarketPlace, our mission is to transform the airport experience. What we have accomplished with our airport partners since 1992 has had a transformative impact on the Airport Concessions industry in the United States.

Our success is the continued partnership with ACDBE concessionaires and our client Massport.



# **Concession Opportunities at Logan**

- Food & Beverage
- News & Gift
- Specialty Retail



#### Gachi Sushi Inez Setiabudi



#### **Green Express** Chan Park



### Jimmy Johns Roz Mallet



### Sbarro Monir Saji





# **SBE Concession Application**

- Please use the below word document link to access the concession application.
- Completed applications must be sent to <u>compliance@marketplacedev.com</u>



# MARKETPLACE DEVELOPMENT

## **Contact Information:**

Luciano Villani

lvillani@marketplacedev.com 508-728-4143

Melanie Perez Compliance Manager/ACDBE Liaison mperez@marketplacedev.com 617-921-9116

